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ABSTRACT

Contained are the procedures, results, and conclusions of a survey of the salaries of engineering technicians in the United States in 1969. A three-part questionnaire form was used on which respondents indicated the number of individuals in appropriate boxes of the salary versus experience matrix. The questionnaires were sent to the Engineering Manpower Commission's regular list of survey participants, consisting of employers in all major areas of industry, government, and higher education. The report is based on returns submitted by 700 employers covering 70,045 engineering technicians. The basic format for the salary presentations is the maturity curve in which salary appears as a function of years of experience. Some of the major findings of the survey include (1) the fact that engineering technicians as a group have received salary increases averaging between 17 and 22 percent during the period 1966-69, (2) the increases ranged from \$1,600 to \$1,700 annually for technicians with ten or more years of experience whereas the increases at lower levels of experience were typically around \$1,200 or \$1,300, (3) the median annual salary for graduate technicians started at \$7,200, while that for non-graduate technicians was \$5,800, and (4) the difference in salary between graduate and non-graduate technicians becomes less and less with increasing experience. Salary presentations on a regional and industry group basis are also reported. (LC)



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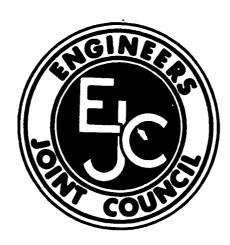
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SALARIES

OF

ENGINEERING TECHNICIANS

1969



ENGINEERING MANPOWER COMMISSION

ENGINEERS JOINT COUNCIL

345 E. 47th Street New York, N. Y. 10017



Price: \$5.00

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Engineers Joint Council (founded in 1941 and incorporated in 1958) is an organization of engineering societies whose general objective is to advance the art and science of engineering in the public interest.

In furtherance of this general objective the Council shall:

- a) Provide for regular and orderly communications among its member societies.
- b) Act as an advisory and coordinating agency for member society activities, as mutually agreed.
- c) Organize and conduct forums for the consideration of problems of expressed concern to member societies.
- d) Identify needs and opportunities for service in the engineering community and inform the concerned engineering institutions.
- e) Recommend appropriate programs of studies and research to engineering institutions and especially to member societies.
- f) Undertake, in accordance with policies mutually agreed to, specific activities or projects that the member societies acting individually could not accomplish as well.
- g) Represent the member societies when they deem such joint representation desirable.



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OF ENGINEERS JOINT COUNCIL

The Engineering Manpower Commission was organized in 1951 as part of Engineers Joint Council, to serve as a focus for national technological manpower problems.

The Commission's program is carried out through the collection, analysis, and publication of significant data on engineering manpower, as well as the development of programs and policies designed to acquaint the public with the importance of engineering to the national welfare.

The Engineering Manpower Commission is charged with the following responsibility:

"To engage in studies and analyses of the supply, demand, and utilization of engineering and technical manpower; to make recommendations, conduct programs, and develop reports concerning these aspects of engineering and technical manpower; and to carry on such other programs in the field of manpower as may be authorized by the Board of Directors of EJC."

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ACKNOWLEDGMENTS

This study was conducted under the direction of John D. Alden. Most of the detailed work of conducting the survey and screening the returns was done by Carol Iceland. The text of this report was typed by Alice Browne.

The computer program used for developing the salary curves was originally written by Richard C. Fremon of Bell Telephone Laboratories, who is chairman of the EMC Surveys Committee. Mr. Fremon also contributed general guidance and consultation at all stages of the survey.

We are particularly grateful to the many salary administrators who provided the source data on which these curves are based. Space does not permit their individual identification, but without their cooperation we would be unable to conduct our biennial salary surveys.

NOTE TO EMPLOYERS AND SALARY ADMINISTRATORS

The Engineering Manpower Commission is always interested in improving its survey coverage. If your company would like to participate in future surveys, please write to Miss Carol Iceland, Engineering Manpower Commission, 345 East 47th Street, New York, N.Y. 10017 and ask to be put on our surveys list. We also welcome your comments and suggestions for improving our survey and salary reports.

John D. Alden
Executive Secretary
Engineering Manpower Commission



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SALARIES OF ENGINEERING TECHNICIANS

INTRODUCTION

This survey is the second in a series of studies of the salaries of engineering technicians. The first survey was conducted on an experimental basis in 1966 as a result of widespread interest in the way engineering technicians were being utilized in industry and other areas of employment. Because the Engineering Manpower Commission had previously established a pattern of surveying engineers' salaries biennially on the even-numbered years, it was decided to conduct the technicians' salary regularly in the intervening years. This necessitated introducing a three-year interval between the 1966 and 1969 surveys. From now on, however, technicians' salaries will be studied every two years.

The basic format for our salary presentations is maturity curves in which salary appears as a function of years of experience. In the case of college graduate technicians, experience is measured as years since graduation with either the two-year associate degree or the four-year bachelor of technology degree, as appropriate. Non-graduates, of course, have to be reported on a different basis. We have found that age is the only practical variable for which data are readily available. Ideally, years of working experience would be preferable, but employers have indicated their inability to report years of experience obtained by their technicians in previous jobs, or to determine accurately whether prior experience should or should not be counted toward employment as a Technician. In order to compare experience as measured by age with that measured by years since graduation, we have assumed age 20 as equivalent to graduation from a two-year associate degree curriculum, and 22 as the equivalent age for bachelors' degree graduates.

The Engineering Manpower Commission is not attempting to establish salary standards for any industry or employee group. The curves presented in this report simply show what various sectors of employment were paying as of September 1969 when the survey was taken. Users are cautioned to read carefully the paragraph on limitations inherent in this kind of salary data. When used with judgment under conditions where the data can reasonably be expected to apply, these curves, should be of definite value to personnel managers, educators, and individual engineering technicians alike. We present this report as a service to these people and to the engineering community at large.

HIGHLIGHTS OF THE SURVEY

Engineering technicians as a group have received salary increases averaging between 17 and 22 percent over the three years since our first



survey was conducted. Figure 1 shows the raw median salary curves for all technicians employed in industry in 1966 as compared with 1969. The actual increase in dollars was somewhat greater for technicians with ten or more years of experience, ranging from \$1,600 to \$1,700 annually, whereas the increases at lower levels of experience were typically around \$1,200 or \$1,300. There is some evidence that starting salaries for newly graduated technicians are increasing more rapidly than salaries for technicians with three to eight years of experience. Such a tendency toward salary compression would be expected in view of similar developments in engineers' salaries over the years covered by the EMC surveys. in technicians' salaries for future years cannot be predicted reliably from data obtained in the two surveys to date, especially on an industry by industry basis, because of differences in coverage and methodology of the two surveys. The curves of Figure 1 offer a rough general guide but no more.

The 1969 survey revealed an unanticipated similarity between salary patterns for graduate and non-graduate technicians. Whereas early studies had indicated major differences between the two groups after about 15 years of experience, this year's results show that graduate technicians start out at substantially higher salaries than non-graduates, but the difference becomes less and less with increasing experience. The median annual salary for graduate technicians in September 1969 started at \$7,200 with less than a year of experience, increased steadily to \$9,400 ten years after graduation, then leveled off rather quickly. After about 15 years of experience salaries varied only slightly from an average of \$10,200.

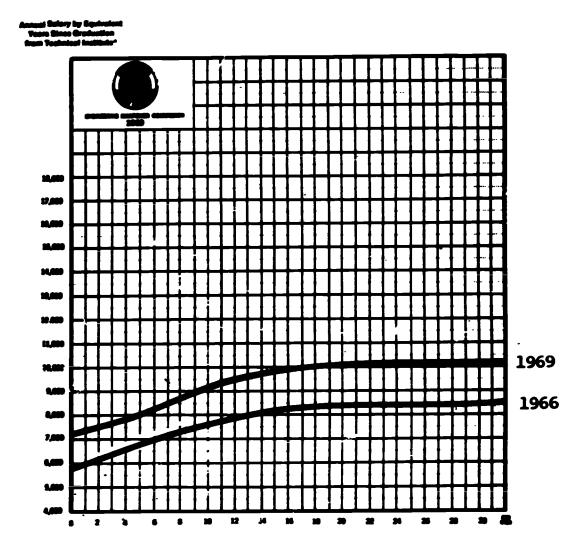
Non-graduate technician salaries in 1969 started at \$5,800 and rose gradually to \$9,750 after 18 years of experience. From here on median salaries hung just below \$10,000 with little change despite increasing seniority. These patterns tend to indicate that the average technician's responsibilities reach a steady state in 15 years or so, after which salaries also remain steady except for across-the-board annual increases to meet rising costs of living.

A new feature in this survey was the inclusion of four-year bachelors' degree technicians (or technologists as they are frequently called) as a separate category. Median starting salaries for this group began at \$8,150, thirteen percent higher than the median for two-year graduates and forty percent more than for non-graduates. Ten years after graduation, however, the median for the bachelors' degree holders was \$9,400, no different from two-year graduates with the same length of experience. Beyond this point the two groups showed little variation. Too much significance should not be read into this finding, however, because the modern bachelor of technology program is still very new. Most of the salaries reported for older technicians with bachelor's degrees applied to people doing technician work who happened to have a degree in some field other than engineering. It seems much more likely that the differential enjoyed by the new bachelor's degree technicians will continue to exist as this group becomes more numerous and its members grow in experience.



FIGURE 1

Median Salaries of Engineering Technicians Employed in Industry, 1966 and 1969



Note: These curves are based on raw data. See page 10 for explanation of curve smoothing routine used for computing most of the salary data in this report.

Comparisions between 1966 and 1969 curves are approximate only. The medians presented above are for technicians employed in industry only, because the 1966 survey did not include Federal government employers. Data for the 1966 report were collected in December 1956 and January 1966. Data for the 1969 report were collected in October and November 1969.



Figure 2 shows the raw median salary curves for the three categories of technicians plotted on a single graph. These may be compared with the detailed smooth curves found in the body of the report.

HOW THE SURVEY WAS CONDUCTED

A three-part questionnaire form was used (see facsimile on page 68) on which respondents simply indicated the number of individuals in appropriate boxes of the salary versus experience matrix. No special definitions were given other than those printed on the questionnaire. Forms were sent to EMC's regular list of survey participants, consisting of employers in all major areas of industry, government, and higher education.

Returns were reviewed for accuracy and consistency, particularly with regard to the bachelor's degree category. If any respondent appeared to have inadvertently reported bachelor's degree engineers instead of technicians, as indicated by an unusual distribution of numbers of salaries in this section, the reporting employer was contacted to verify that the form was indeed correct.

Questionnaires were then coded according to industry group and geographical location and the salary data were keypunched and verified. The punched cards were processed through our special three-stage computer program. The output of the first stage, consisting of reconstructed summary reports for each respondent, was reviewed to detect and correct any gross keypunch errors. The second stage output consisted of distribution matrices for each selected industry group. More groups were actually analyzed than are included in this report, in order to arrive at the best and most useful combinations. Finally data tables were produced for each selected group. These tables have been reproduced directly below the plotted salary curves in this report.

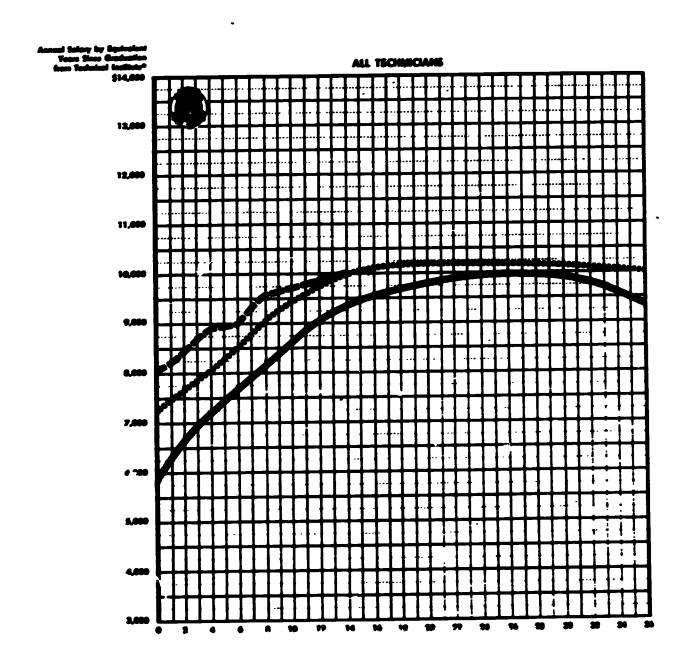
The EMC computer program calculates salary medians, quartiles, deciles, and means for each array of salaries in a given "Years of Experience" column. Since salaries are reported within brackets of \$500 or \$1,000, the computer interpolates each fractile to the nearest \$50 by assuming a straight-line distribution between the extremes of the salary bracket. For example, if the median technician happened to be the 20th one in the \$9,500 to \$10,000 bracket, and there were 50 salaries reported in this bracket, the median point would be 20/50 of the range covered or \$200, and the computed median salary would be \$9,700.

The fractiles thus computed are printed out as "raw" data. In general we have found that curves plotted on the basis of raw data contain many irregularities that result more from inherent limitations of the methodology than from significant changes in compensation practices. Therefore most of the curves presented in this report are based on "smooth" data developed by a curve-fitting routine. Each fractile curve is computed separately in the form $y = ax^2 + bx + c$, where y represents salary and x represents years of experience raised to a power z. The smoothing program determines the values of a, b, c, and z that give the minimum sum of the squares of the differences between the raw and smooth values of y,



FIGURE 2

Median Salaries of Engineering Technicians By Level of Formal Education All Survey Respondents, 1969



LEGEND

Bachelor's Degree
Associate Degree
No Degree

Note: These curves are based on raw data. See page 10 for explanation of curve smoothing routine used for computing most of the salary data in this report.



the squared differences being weighted by the populations associated with each of the data points.

Curves based on the raw data for all graduate technicians are given on page 16 for comparison with the smooth curves on page 19. Although raw data for the other charts and distribution matrices have not been published in this report, they may be obtained from EMC on special order at \$.50 per table, if desired.

METHOD OF PRESENTATION

Each set of curves is defined according to the industry group, degree level, or geographical region covered. Respondents constituting each industry group are listed starting on page 64. This enables users to determine whether their own organization is reasonably comparable with the group covered by the curves. Geographical regions are defined on page 23.

Below each set of curves are printed the data points on which they are based. The data table also includes mean salaries (which are not plotted and normally differ little from the median) and the number of salries within each column. Users should always note these figures to be sure that the age distribution of their own employees is consistent with the group described by the curves. Data points have been omitted where there were fewer than five salaries in a column. The data tables also list the number of salaries above \$16,000 or below \$4,000, which were the limits established by the physical size of the questionnaire form.

In surveys of this kind there is always a chance that one or two large employers may dominate a particular industry group. To avoid such over-representation we weight groups where necessary to insure that no employer is responsible for more than half of the data. Such groups are indicated below the data tables and the actual number of salaries reported by respondents in the group is given in addition to the weighted total.

To protect the data provided by individual respondents, we require that there be at least five employers in an industry group before salary fractiles are computed. The confidentiality of individual salary schedules is protected by the procedures described above.

COVERAGE AND RESPONSE

This report is based on returns submitted by 700 different employers covering 70,045 technicians. A tabulation by category appears on page 17.

NOTES ON THE SALARY CURVES

Explanatory notes appear below for those groups whose identity is not obvious from the headings on the charts and tables. See list starting on page 64 for employers included in the various categories. The division or location is specified where data were not submitted for the entire company.

As a general observation, several of the detailed curves show an



apparently anomalous situation whereby graduate technicians receive lower salaries than nongraduates beyond a certain number of years of experience. In part this may be due to the operation of our curve-smoothing computer program, but it also probably results from other factors as well. Two-year college programs in engineering technology are relatively new, and until recent years have produced only small numbers of graduates. Many older technicians may have obtained their formal educations at an older age than current graduates, while others will of course have obtained most of their training through their employers' in-house programs. All curves show that recent technical school graduates are making significantly higher salaries than nongraduates, but after 20 or more years of experience it would not be surprising for the educational differential to become less significant in comparison with on-the-job training and experience.

Because of the difficulty in integrating bachelors' degree holders with other technicians, this group has been excluded from all curves except those on pages 20 and 21. Since the number of bachelor's degree technicians in any employment group is very small, the effect of adding them to the other curves would probably be negligible. To be more exact, however, the heading "All Technicians" where used in this report should properly be interpreted as "Technicians with an associate degree and nongraduates."

GRADUATE TECHNICIANS, BACHELOR'S DEGREE, ENTIRE U.S. - This group has been further broken down (page 21) by broad areas of employment, i.e., industry and government. It is of interest that salaries in government employment start lower but become somewhat higher after 18 years of experience. The wider spread between upper and lower deciles that is apparent in the government curves is due to the great disparity between salaries in the different levels of government -- federal, state, and local.

REGIONAL CURVES - The four sets of curves on pages 24 and 25 show how technician salaries break down by major geographical region. Because employment patterns differ greatly from state to state depending on concentrations of industry or government agencies, these curves should be interpreted only as rough guides to overall regional variations.

ALL MANUFACTURING INDUSTRIES - These curves (pages 26 and 27) are composites of the following industry groups -- Aerospace, Chemicals, Other Chemical Process Industries, Electrical Equipment, Electronic Equipment, Machinery, Miscellaneous Manufacturing, Metals and Fabricated Products, and Fetroleum.

AEROSPACE - This group includes the aerospace manufacturing companies listed on page 64 plus companies in other fields (such as airborne electronics, air transportation, federal aerospace agencies, etc.) as identified by (A) in the list of respondents. The aerospace curves have been weighted to insure that no single employer provided as much as half of the data.

CHEMICAL PROCESS INDUSTRIES - This group consists of the Chemicals, Other Chemical Process Industries, and Petroleum groups. Curves for the Chemicals and Petroleum groups have been broken out separately (pages 32 and



13) for all technicians, but the data were insufficient to provide graduate versus nongraduate comparisons for these subgroups. Note that food processors are classified as chemical companies in this analysis.

PETROLEUM INDUSTRY - This includes the oil companies listed on page 65 plus the specialized engineering service firms indicated by (P) on page 66.

METAL AND OTHER MANUFACTURED PRODUCTS - The curves on pages 38 and 39 are for employers listed under Machinery, Metals and Fabricated Products, and Miscellaneous Manufacturing. The Machinery and Metal Products groups have also been broken out separately (pages 40 and 41) for all technicians only.

ALL NONMANUFACTURING INDUSTRY - This group (pages 42 and 43) includes companies listed under Communications, Transportation, and Gas Utilities; Construction and Mining; Electric Utilities; Engineering and Consulting Services; and Research Laboratories.

RESEARCH AND DEVELOPMENT - The curves on pages 50 and 51 are for employers listed under Research Laboratories plus selected research components of various industry groups as identified by (R) in the list of respondents. Separate curves have been provided for the Industrial R & D group and the Research Laboratories, but the data were insufficient to provide graduate versus nongraduate curves for these subgroups.

TRANSPORTATION, COMMUNICATIONS, AND GAS UTILITIES - This group did not include sufficient data to break out graduate versus nongraduate curves, but curves for all technicians are given on page 55. This grouping is not homogeneous, but there were not sufficient data to analyze any component separately. The "All Nonmanufacturing Industry" curves may be used as a broader inclusive category.

STATE AND LOCAL GOVERNMENTS - The curves on pages 58 and 59 include both levels of government. Separate curves for all technicians have been broken out on pages 60 and 61, but the data were insufficient to provide graduate versus nongraduate curves for these subgroups.

LIMITATIONS

Users of this report should apply salary curves with judgment. We report salary data as furnished by the survey respondents, but there is no way of knowing whether respondents represent a typical cross-section of a particular industry group. Data in some year columns may be based on a relatively small number of salaries. In such cases the smoothed curves may represent a considerable departure from the raw data points. As explained proviously, the methodology and presentation of data involve a number of inherent limitations. The salary curves and data must thus be viewed as general guides, not as absolutes.

In publishing these curves EMC is attempting to show what prevailing salary patterns are, not what we think they ought to be. In the final analysis the salary paid to any individual is determined by many factors, especially his performance of his assigned duties. Such factors cannot

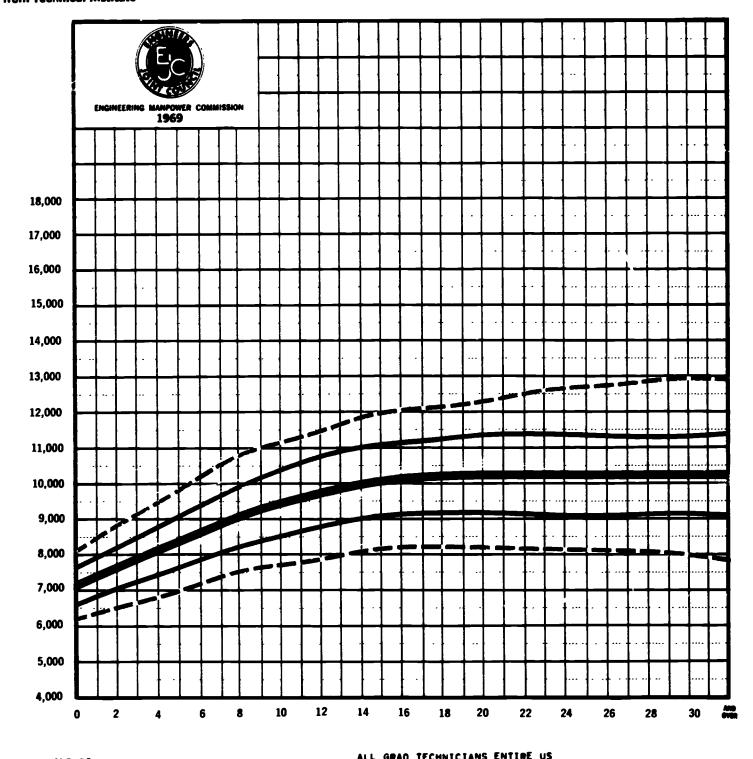


be measured by a survey of this kind. Therefore EMC cannot undertake to evaluate individual salary situations, nor to advise employers as to the salaries they should pay for specific positions.



FIGURE 3 RAW DATA SALARY CURVES FOR ALL GRADUATE TECHNICIANS, ASSOCIATE DEGREE, ENTIRE U.S.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



RA- CLRVES			AL.	L GRAD T	ECHNICIA	NS ENTIN	F 02			
	YFARS SINCE B.S.	0	1	2	3	•	5	•	7	
	UPPER NECILE	8100	8400	8850	9300	9450	9850	10150	10450	10800
	UPPER QUARTILE	7650	7900	8250	8500	8750	9100	9400	9800	9950
	MEDIAN	7200	7350	7700	7900	8050	8350	8500	8800	9200
	LOWER QUARTILE	6550	6700	7100	7300	7350	7700	7800	7900	@2 00
	LOWER DECILE	6150	6200	6500	6550	6750	7100	7150	7250	7550
	MEAN	7150	7350	7700	7900	8100	8400	8600	8900	9200
	TOTAL NUMBER	1026	1156	1143	♥ 00	808	799	902	■00	731
LEGEND	NUMBERS OVER \$16000	0	0	0	C	0	0	0	0	0
	NUMBERS UNDER \$-000	Ō	0	0	0	0	0	0	0	0
Upper Decile	YEARS SINCE 8.5.	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Upper Quartile	UPPER DECILE	11250	11950	12000	12250	12600	12650	12900	12850	13450
* *	UPPER QUARTILE	10350	10900	11100	11350	11350	11350	11250	11300	11650
Median	MEDIAN	9400	9800	10100	10200	10200	10200	10150	19200	10000
Lower Quartile	LOWER QUARTILE	8450	8900	9100	9100	9050	9000	9050	9000	8650
Lower Decile — — —	LOWER DECILE	7650	8050	8200	8150	9050	8050	8050	7850	7600
	MEAN	9450	9900	10150	10250	10300	10250	10300	10300	10250
	TOTAL NUMBER	1637	1233	918	738	462	330	262	305	306
	NUMBERS OVER \$16000	1	1	1	2	5	2	•	•	2
	NUMBERS UNDER \$-000	ō	ō	Ō	Ō	0	0	0	0	0

Number of Technicians covered — 14456



DISTRIBUTION OF SAMPLE BY AREA OF EMPLOYMENT

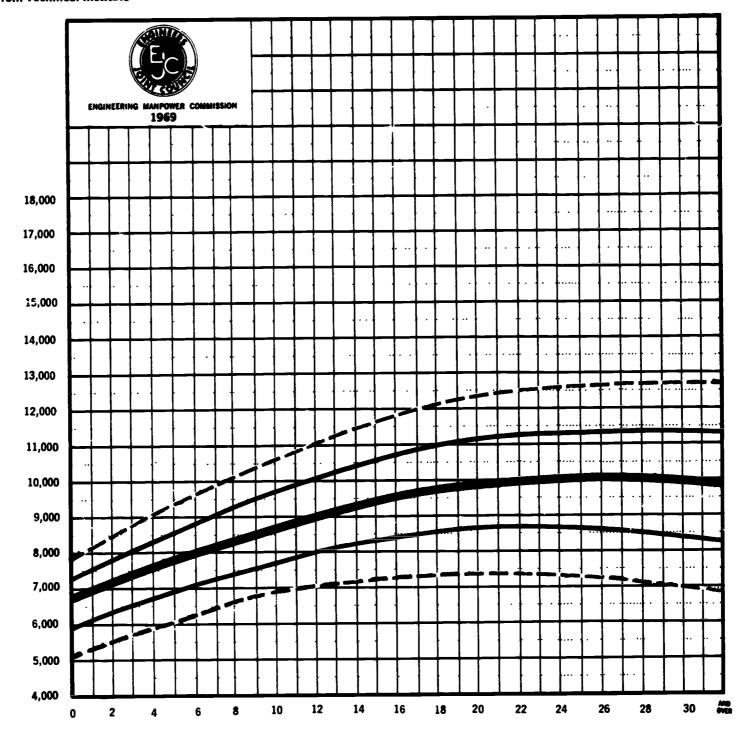
Employment Area	Number of Employers	Number of Technicians
MANUFACTURING INDUSTRIES	265	28,201
Aerospace	31*	8,973
Chemicals	35	1,250
Other Chemical Process Industries	15	259
Electrical Equipment	25	1,113
Electronic Equipment	42	14,256
Machinery	45	1,211
Metals and Fabricated Products	58	2,435
Miscellaneous Manufacturing	8	122
Petroleum	23*	954
NONMANUFACTURING INDUSTRIES	258	15,421
Construction and Mining	28	628
Electric Utilities	58	4,342
Engineering and Consulting Firms	125	3,605
Research and Development	39*	9,114
Transportation, Communications, and		
Gas Utilities	23	1,188
GOVERNMENT	97	23,366
Federal	34	5,582
State	26	16,641
Local	37	1,143
EDUCATIONAL INSTITUTIONS	80	1,492
BACHELOR'S DEGREE TECHNICIANS		1,160
ALL EMPLOYERS	700	70,045

*Asterisked Categories include the following employers that were also counted in another category: Aerospace, 14; Petroleum, 3; Research and Development, 15. However, respondents have been counted only once in the totals for Manufacturing Industries, Nonmanufacturing Industries, and All Employers. The 1,160 Bachelor's Degree holders are included in the total but not in the individual areas of employment.



ALL ENGINEERING TECHNICIANS ENTIRE U.S.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



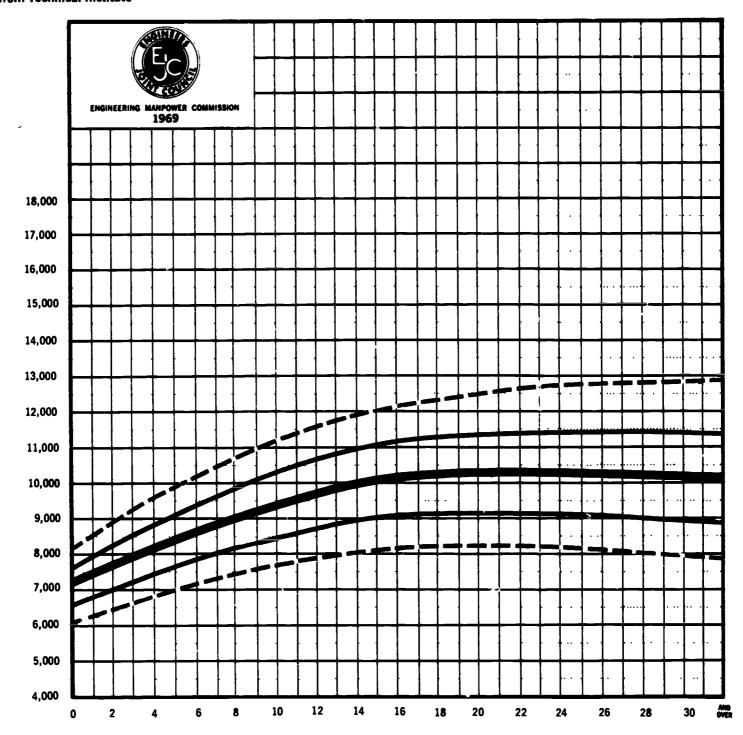
			ALI	L TECHNIC	CIANS ENT	TIRE US				
	YEARS SINCE B S	0	1	2	3	4	5	6	7	8
	UPPER DECILE	7900	8200	8500	8750	9050	9300	9600	9850	10100
	UPPER QUARTILE	7350	7600	7850	8100	8350	8600	8800	9050	9300
	MEDIAN	6750	6950	7150	7350	7600	7800	8000	8200	8350
	LOWER QUARTILE	5950	6150	6350	6550	6700	6900	7100	7250	7400
	LOWER DECILE	5100	5300	5500	5700	5850	6050	6200	6400	6550
	MEAN	6650	6850	7100	7300	7500	7750	7950	8150	8 350
LEGEND	TOTAL NUMBER	1712	2038	2605	2453	2452	2761	3199	3068	2798
LLGLIIV	NUMBERS OVER \$16000	0	0	0	1	0	0	0	0	0
	NUMBERS UNDER \$4000	ŏ	ŏ	ŏ	ō	ō	Ō	0	0	0
Upper Decile	 									
Upper Quartile	 YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
	 UPPER DECILE	10600	11300	11850	12250	12500	12650	12700	12700	12500
Median =	UPPER QUARTILE	9700	10300	10750	11050	11300	11350	11400	11300	11000
Lower Quartile	 MEDIAN	8750	9200	9600	9850	10000	10050	10000	9800	9350
~	LOWER QUARTILE	7750	8150	8400	8600	8650	8600	8500	8250	7750
Lower Decile	 LOWER DECILE	6800	7150	7350	7400	7350	7250	7050	6800	6400
	MEAN	8750	9200	9600	9850	10000	10000	9950	9800	9500
	TOTAL NUMBER	7349	6415	5520	4933	4200	3958	3699	4493	5232
	NUMBERS OVER \$16000	2	5	3	8	18	26	46	58	38
	NUMBERS UNDER \$4000	ō	ő	ő	Ö	0	0	0	0	0

Number of Technicians covered —



GRADUATE TECHNICIANS ASSOCIATE DEGREE, ENTIRE U.S.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



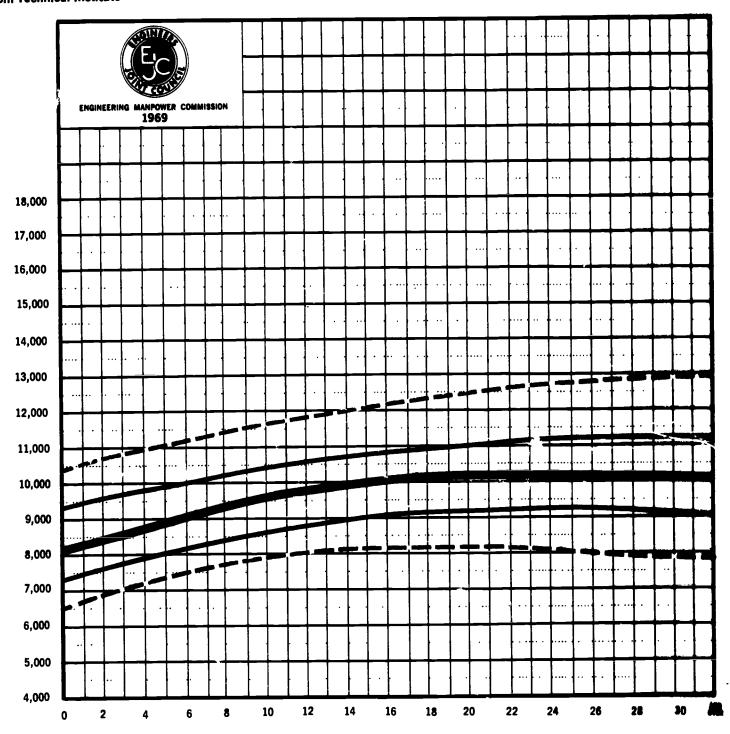
				ALI	L GRAD TI	ECHNICIA	NS ENTIR	E US			
		YEARS SINCE B S	0	1	2	3	4	5	6	7	8
		UPPER DECILE	8100	8450	8850	9200	9550	9850	10200	10450	10750
		UPPER QUARTILE	7600	7900	8250	8550	8850	9150	9400	9650	9900
		MEDIAN	7150	7400	7650	7900	8150	8400	8600	8800	9000
		LOWER QUARTILE	6550	6800	7000	7200	7450	7650	7800	8000	8150
		LOWER DECILE	6050	6250	6450	6650	6800	7000	7150	7300	7450
		MEAN	7100	7400	7650	7900	8150	8400	8650	8850	9050
LEGEND											
		TOTAL NUMBER	1026	1156	1143	900	808	799	902	800	731
		NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
Upper Decile		NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
Upper Quartile		YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median =		UPPER DECILE	11200	11750	12200	124 0	12650	12750	12850	12900	12950
		UPPER QUARTILE	10350	10800	11150	11300	11400	11450	11450	11400	11350
Lower Quartile		MEDIAN	9350	9800	10100	10250	10300	10250	10200	10100	9950
Lower Decile		LOWER QUARTILE	8450	8800	9050	9150	9150	9100	9000	8850	8700
		LOWER DECILE	7700	7950	8150	8200	8200	8100	8000	7800	7600
		MEAN	9450	9850	10150	10300	10350	10350	10350	10250	10200
		TOTAL NUMBER	1637	1233	918	738	462	330	262	305	306
		NUMBERS OVER \$16000	1	1	1	2	5	2	6	6	2
		NUMBERS UNDER \$4000	0	0	0	0	0	0	Ō	0	Ō
Number of Tech	nicians										

Number of Technicians covered —



GRADUATE TECHNICIANS BACHELOR'S DEGREE, ENTIRE U.S.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



BACHELORS DEGREE ALL EMPLOYERS YEARS SINCE B S UPPER DECILE UPPER QUARTILE 9350 8400 8750 7900 7200 8300 8900 8050 10(00 8100 8450 MEDIAN LOWER QUARTILE 9(50 8130 8300 7050 LOWER DECILE MEAN **LEGEND** 0 TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 **Upper Decile Upper Quartile** 24-26 12750 11200 27-29 12850 11200 YEARS SINCE B S 12-14 30-34 18-20 9-11 11200 UPPER DECILE UPPER QUARTILE 10650 11150 Median **Lower Quartile** MEDIAN LOWER QUARTILE LOWER DECILE MEAN 0 0 0 0 TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 **Number of Technicians**

covered —



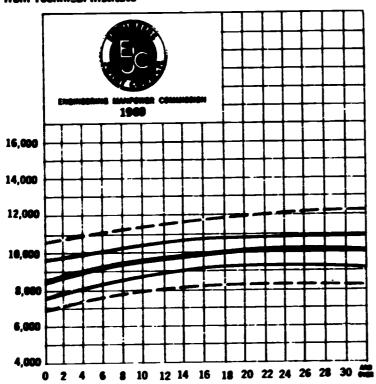
GRADUATE TECHNICIANS BACHELOR'S DEGREE

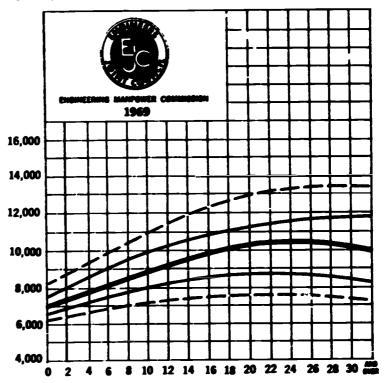
Annual Salary by Equivalent Years Since Graduation from Technical Institute*

INDUSTRY

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

GOVERNMENT





		BA	CHELORS !	DEGREE I	NDUSTRY
YEARS SINCE B S	0	_	-	-	4
UPPER DECILE	10600	10700	10800	10900	11000 9950
UPPER QUARTILE	9600 8500	9700 8600	9800 8750	9850 8900	9000

LEGEND

Upper Decile
Upper Quartile
Median
Louer Quartile
Louer Decile

9100 8350 7900 LOWER QUARTILE LOWER DECILE MEAN TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 30-34 YEARS SINCE B S UPPER DECILE 18-20 21-23 24-26 27-29 9-11 12-14 15-17 10800 10700 UPPER QUARTILE MEDIAN 9150 9200 LOWER QUARTILE \$2**^**0 LOWER DECILE MEAN TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 0

Number of Technicians covered —

BACHELORS DEGREE GOVERNMENT

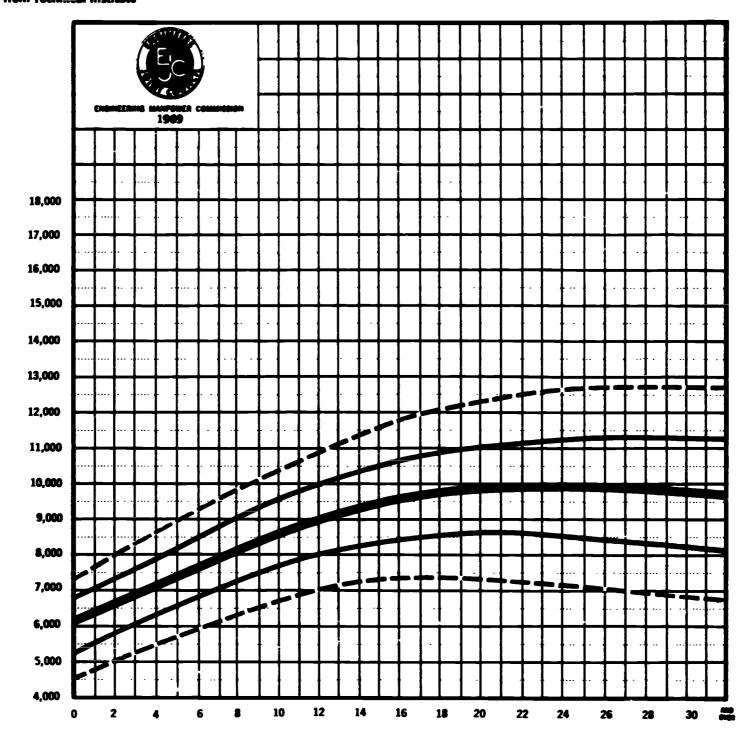
YEARS SINCE B S	0	1	2	3	4	5	6	7	
UPPER DECILE	8250	8550	8800	9100	9400	9650	9950	10250	105CO
UPPER QUARTILE	7600	7900	8150	8450	8700	8950	9200	9400	9650
MEDIAN	7000	7200	7400	7650	7850	8050	8250	8450	8650
LOWER QUARTILE	6700	6850	7000	7150	7250	7400	7550	7650	7800
LOWER DECILE	6150	6250	6400	6500	6650	6750	6850	6950	7050
MEAN	7200	7400	7600	7800	7950	8150	8350	8550	8750
TOTAL NUMBER	11	7	12	•	•	12	16	•	11
NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
YEARS SINCE 9 S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
UPPER DECILE	11050	11800	12400	12900	13200	13400	13450	13400	13050
UPPER QUARTILE	10050	10550	10950	11250	11450	11600	11700	11750	11800
MEDIAN	9050	9550	9950	10250	10400	10400	10250	9950	9100
LOWER QUARTILE	8050	8350	8550	8700	8750	8700	8550	8200	7350
LOWER DECILE	7250	7450	7600	7790	7700	7600	7500	7250	6700
MEAN	9100	9550	9950	10250	10450	10500	10450	10250	9600
TOTAL NUMBER	31	21	21	48	26	16	22	20	22
NUMBERS OVER \$16000	0	0	1	0	0	1	1	0	0
NUMBERS UNDER \$4000	0	0	0	9	0	0	0	0	0

Number of Technicians eavered —

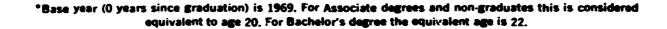


NONGRADUATE TECHNICIANS ENTIRE U.S.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



			AL	L NONGRA	D TECHS I	ENTIRE U	S			
	YEARS SINCE B S	0	1	2	3	4	5		7	
	UPPER DECILE	7400	7700	8000	8300	8600	8900	9250	9550	9850
	UPPER QUARTILE	68G0	7100	7350	7650	7950	8250	8500	8800	9050
	MEDIAN	6050	6300	6600	6850	7150	7400	7650	7900	8150
	LOWER QUARTILE	5300	5550	5800	6050	6300	6550	6800	7000	7250
	COME DECILE	4500	4750	5000	5250	5500	5700	5950	6150	6350
	MEAN	6050	6300	6600	6850	7100	7400	7650	7900	8150
LEGEND										
FEORING	TOTAL NUMBER	686	882	1462	1553	1644	1962	2297	2268	2067
	NUMBERS OVER \$16000	0	0	0	1	0	0	0	0	0
Upper Decile	NUMBERS UNDER \$4000	0	0	0	0	0	0	Ō	Ö	Ö
Upper Quartile	YEARS SINCE 8 S	9-11	12-14	15-17	18-20	21-?3	24-26	27-29	30-34	35
Medien	UPPER DECILE	10400	11150	11750	12200	12500	12650	12700	12650	12500
Lower Quartile	UPPER QUARTILE	9550	10200	10700	11000	11200	11300	11300	11250	11050
=	MEDIAN	8600	9150	9550	9800	9900	9900	9850	9650	9450
Lower Decile	LOWER QUARTILE	7650	8100	8400	8550	8550	8450	8300	8100	7800
	LOWER DECILE	6700	7100	7300	7300	7200	7050	6900	6700	6450
	MEAR	8550	9150	9 550	9800	9900	9950	9850	9750	9 500
	TOTAL NUMBER	5712	5182	4602	4195	3738	3628	3437	4188	4926
	NUMBERS OVER \$16000	1	4	2	6	13	24	40	52	36
	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	Ō	Ō
Number of Technicians				•						
covered —	54429									





REGIONAL BREAKDOWN

NORTHEAST

Connecticut
Maine
Massachusetts
New Hampshire
Rhode Island
Vermont
New Jersey
New York
Pennsylvania

Delaware

Texas

SOUTH

District of Columbia
Florida
Georgia
Maryland
North Carolina
South Carolina
Virginia
West Virginia
Alabama
Kentucky
Mississippi
Tennessee
Arkansas
Louisiana
Oklahoma

CENTRAL

Illinois
Indiana
Michigan
Ohio
Wisconsin
Iowa
Kansas
Minnesota
Missouri
Nebraska
North Dakota
South Dakota

WEST

Arizona
Colorado
Idaho
Montana
Nevada
New Mexico
Utah
Wyoming
California
Oregon
Washington
Alaska
Hawaii



ALL ENGINEERING TECHNICIANS



ALL ENGINEERING TECHNICIANS

Annual Salary by Equivalent Annual Salary by Equivalent Years Since Graduation **Years Since Graduation** SOUTH from Technical Institute® from Technical Institute* WEST 1969 1969 16,000 16,000 14,000 14,000 12,000 12,000 10,000 10,000 8,000 8,000 6,000 6,000 4,000 E 4,000 6 8 10 12 14 16 18 20 22 24 26 28 30 4 6 8 10 12 14 16 18 20 22 24 26 28 30 0 2

			AL	LTECHNI	CIANS SD	UTH				
	YEARS SINCE B S	0	1	2	3	4	5	6	7	8
	UPPER DECILE	7850	8050	8300	8500	8700	8950	9150	9400	9600
	UPPER QUARTILE	7050	7250	7450	7650	7850	8000	8200	8400	8600
	MEDIAN	5700	6000	6300	6600	6850	7100	7350	7550	7750
	LOWER QUARTILE	4450	4850	5250	5650	5950	6200	6450	6650	+ 500
	LOWER DECILE	3800	4100	1350	4650	4950	5200	5450	5700	5900
LEGEND	MEAN	5960	6150	6350	6600	6800	7050	7250	7450	7700
	TOTAL NUMBER	360	340	459	560	517	627	744	676	600
Upper Decile — — —	NUMBERS OVER \$16000	0	0	0	ő	0	0		0/0	582
Upper Quartile ———	NUMBERS UNDER \$4000	0	Ŏ	Ö	ŏ	ŏ	ŏ	0	Ö	0
Median	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Lower Quartile ———	UPPER DECILE	10050	10700	11350	11950	12400	12750	13000	13050	12400
Lower Decile	UPPER QUARTILE	8950	9500	10000 .	10400	10700	10950	11050	11050	10750
Date Decine	MEDIAN	8050	8450	8700	8850	8950	9000	9050	9050	9050
	LDWER QUARTILE	7050	7250	7400	7450	7450	7450	7500	7500	7500
	LOWER DECILE	6200	6450	6550	6500	6450	6350	6300	6200	6200
	MEAN	8050	8550	8900	9150	9300	9350	9350	9300	9150
	TOTAL NUMBER	1493	1194	978	864	797	736	691	903	1193
	NUMBERS OVER \$16000	0	0	1	2	10	1.54	11	18	
Number of Technicians	NUMBERS UNDER \$4000	0	0	Ō	ō	ō	0	Ö	• 6	5 0
covered —	13714									

	ALL TECHNICIANS WEST											
YEARS SINCE B S	0	1	2	3	4	5	6	7				
UPPER DECILE	7700	8100	8500	8850	9200	9550	9850	10100	10400			
UPPER QUARTILE	7300	7650	7950	8300	8600	8900	9150	9450	9650			
MEDIAN	6800	7050	7350	7650	7900	8150	8400	8650	8850			
LOWER QUARTILE	5800	6100	6400	6650	6900	7200	7400	7650	7850			
LOWER DECILE	5250	5450	5650	5850	6050	6250	6450	6650	6850			
MEAN	6600	6900	7200	7500	7750	8050	8300	8550	8750			
TOTAL NUMBER	58	91	194	232	311	355	427	486	452			
NUMBERS OVER \$16000	0	0	0	Ō	0	ő	0	0	0			
NUMBERS UNDER \$4000	0	0	0	0	ō	Ŏ	ŏ	ŏ	ŏ			
YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35			
UPPER DECILE	10800	11300	11650	11850	11950	12000	12050	12100	12100			
UPPER QUARTILE	10100	10550	10850	11050	11150	11200	11200	11200	11200			
MEDIAN	9250	9700	10000	10200	10250	10250	10250	10200	10100			
LOWER QUARTILE	8250	8700	8950	9150	9200	9200	9150	9100	9000			
LOWER DECILE	7200	7600	7900	8100	820G	8250	8200	8050	7900			
MEAN	9150	9600	9900	10100	10150	10200	10200	10200	10150			
TOTAL NUMBER	1439	1367	1210	1157	886	891	821	1098	1036			
NUMBERS OVER \$16000	0	3	1	0	1	3	6	4	.0,0			
NUMBERS UNDER \$4000	0	0	0	Ö	ō	ő	ŏ	ò	ō			

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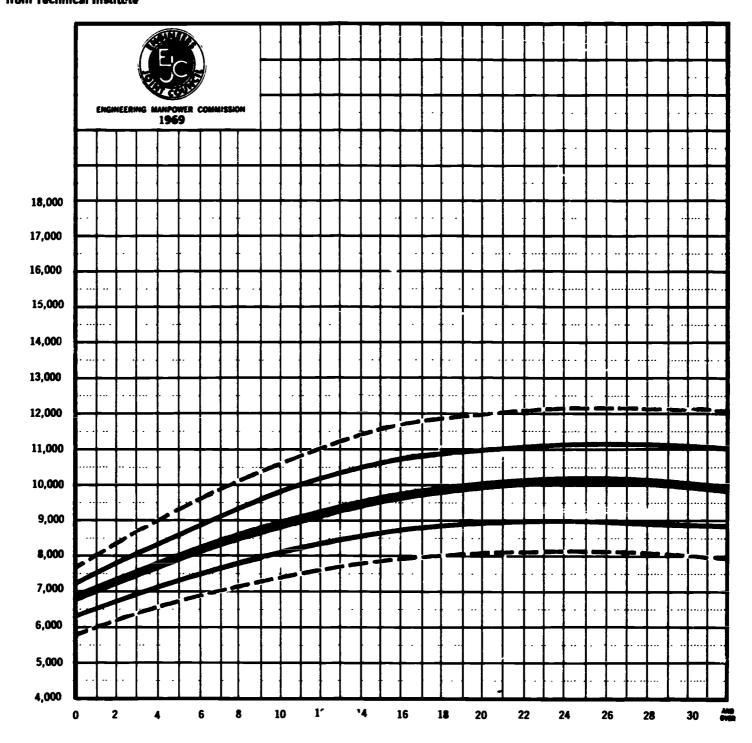


Number of Technicians

covered -

ALL MANUFACTURING INDUSTRIES ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



	MANUFACTURING INJUSTRY ALL										
	YEARS SINCE B S	0	1	2	3	4	5	6	7		
	UPPER DECILE	7700	8050	8350	8650	9000	9300	9550	9850	10100	
	UPPER QUARTILE	7300	7550	7850	8150	8400	8650	8950	9150	9400	
	MEDIAN	6950	7150	7400	7600	7800	8000	8250	8400	8600	
	LDWER QUARTILE	6350	6550	6750	6950	7150	7350	7500	7700	7850	
	LOWER DECILE	5800	6000	6200	6400	6550	6750	6900	7050	7200	
LEGEND	MEAN	6850	7100	7350	7550	7800	8000	8250	8450	8650	
	TOTAL NUMBER	528	790	1163	1341	1113	1233	1448	1393	1164	
	NUMBERS OVER \$16000	0	0	0	Ö	Ó	0	0	0	Õ	
Upper Decile	NUMBERS UNDER \$4000	0	0	0	Ō	Ö	Ŏ	Ö	ō	Ŏ	
Upper Quartile ————————————————————————————————————	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35	
	UPPER DECILE	10600	11250	11700	11950	12100	12150	12100	12050	11900	
Lower Quartile	UPPER QUARTILE	9850	10350	10750	10950	11100	11150	11100	11600	10900	
Lower Decile	MEDIAN	8950	9400	9700	9950	10050	10050	10050	9900	9700	
	L DWER QUARTILE	8 150	8500	3750	8900	9000	9000	8950	8850	8650	
	LOWER DECILE	7450	7750	7950	\$ 100	8100	\$ 100	8050	7950	7850	
	MEAN	9000	9450	9750	9950	10050	10100	10050	9950	9800	
	TOTAL NUMBER	3167	2864	2497	2199	1671	1614	1458	1527	1331	
	NUMBERS OVER \$16000	0	0	0	0	1	0	o	4	1	
Number of Technicians	NUMBERS UNDER \$4000	0	0	0	0	0	0	Ō	0	0	
covered —	28201										

*Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

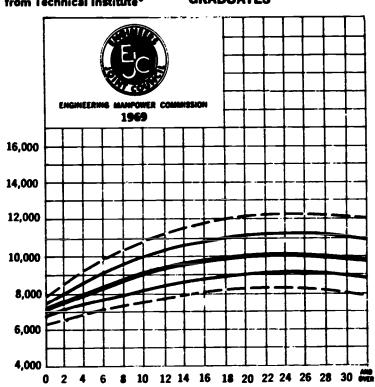


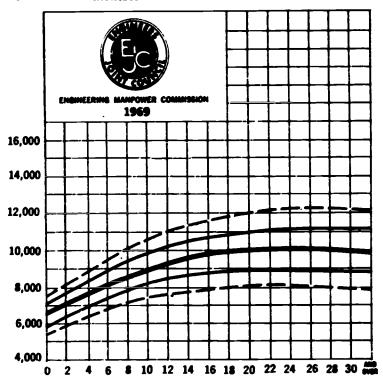
Annual Salary by Equivalent Years Since Graduation from Technical Institute*

GRADUATES

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

NON-GRADUATES





MANUFACTURING IND GRADS YEARS SINCE B S UPPER DECILE
UPPER QUARTILE 7450 8750 MEDIAN LOWER QUARTILE **8**50 7250 **9**50 7400 LOWER DECILE **LEGEND** TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 **Upper Decile** O **Upper Quartile** YEARS SINCE B S Median UPPER DECILE
UPPER QUARTILE 11150 **Lower Quartile** MEDIAN LOWER QUARTILE **8**950 **Lower Decile** LOWER DECILE TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000

Number of Technicians covered —

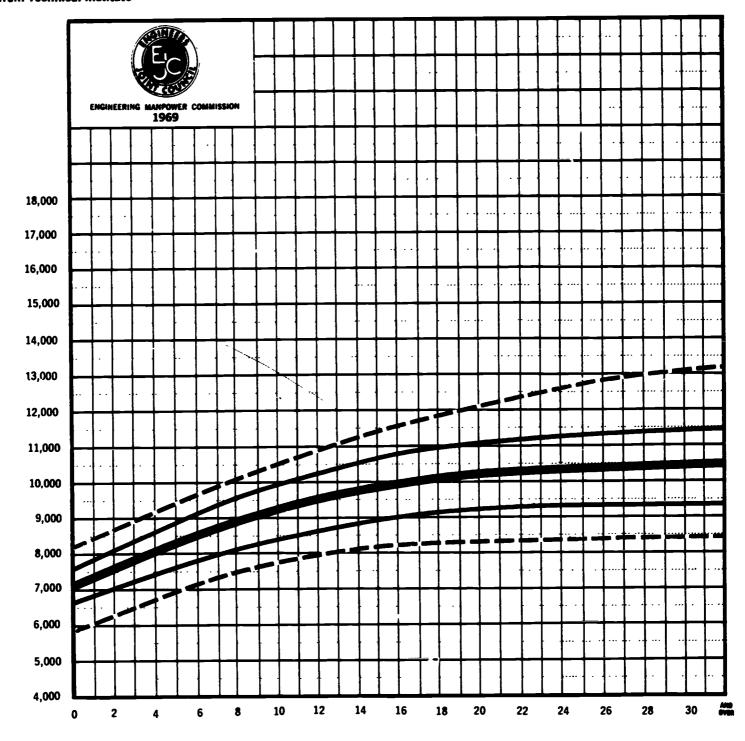
		MA	NUFACTUR	ING IND	NONGRAD	s			
YEARS SINCE B S	0	1	2	3	4	5	6	7	
UPPER DECILE	7500	7800	8150	8500	8800	7150	9450	9750	10050
UPPER QUARTILE	7100	7400	7700	8900	8250	8550	8850	9100	9350
MEDIAN	6550	6850	7100	7350	7650	7900	8100	8350	8550
LOWER QUARTILE	5900	6200	6450	6700	6950	7200	7400	7600	7800
LOWER DECILE	5450	5650	5900	6150	6400	6600	6800	7000	7150
MEAN	6500	6800	7050	7350	7600	7850	8100	8350	8600
TOTAL NUMBER	184	325	632	635	708	822	1008	969	844
NUMBERS OVER \$16000	0	0	0	0	0	0	0	Ó	O
NUMBERS UNDER \$4000	0	0	0	0	0	Ō	Š	ō	ō
YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
UPPER DECILE	10550	11200	11650	11950	12100	12150	12100	12050	11900
UPPER QUARTILE	5800	10350	10750	10950	11100	11100	11100	11000	10900
MEDIAN	8950	9400	9750	9950	10000	10050	10000	9900	9800
LOWER QUARTILE	8150	8550	880C	8950	8950	8950	8900	8800	8750
LOWER DECILE	7450	7750	7950	8050	8100	8050	8000	7950	7900
MEAN	9000	9450	9750	9950	10050	10050	10000	9950	9850
TOTAL NUMBER	2398	2291	2082	1876	1453	1455	1329	1416	1248
NUMBERS OVER \$16000	0	0	0	0	0	Ō	Ó	3	1
NUMBERS UNDER \$4000	0	0	Ō	Ō	Ö	Ö	ç	ó	ō

Number of Technicians covered —



AEROSPACE ALL ENGINEERING TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



AEROSPACE IND. ADJUSTED ALL

	W5486 61445 8 6			•	•	4	5	6	7	
	YEARS SINCE B S	0	1	2 8750	9000	9200	9450	9650	9900	10100
	UPPER DECILE	\$250	8500		8350	8650	8900	9150	9350	7600
	UPPER QUARTILE	7550	7800	8100	7750	8000	8250	8450	8650	8850
	MEDIAN	7000	7250	7500				7750	7950	\$ 100
	LOWER QUARTILE	6550	6750	6950	7200	7400	7600			7550
	LOWER DECILE	5900	6150	6400	6600	6850	7050	7200	7400	7550
1 FARMS	MEAN	7050	7300	7550	7800	8050	€250	8450	8650	88 50
LEGEND	TOTAL NUMBER	70	250	374	351	315	359	487	478	387
	NUMBERS OVER \$16000	Ö	0	Ó	Ü	Ō	0	0	0	0
Upper Decile	NUMBERS UNDER \$4000	ŏ	ŏ	ō	ŏ	ŏ	ō	Ō	0	0
• •										
Upper Quartile ———	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-2 9	30-34	35
Median ——————	UPPER DECILE	10500	11100	11600	12050	12450	12750	13000	13200	13400
Lower Quartile	UPPER QUARTILE	9950	10450	10800	11050	11250	11350	11450	11500	11500
<u> </u>	MEDIAN	9200	9650	9950	10200	10350	10450	10500	10500	10550
Lower Decile — — —	LOWER QUARTILE	8400	\$ 750	9000	9200	9300	9350	9350	9350	9350
	LOWER DECILE	7800	\$ 100	\$250	8 350	8400	8450	8450	8450	8450
	MEAN	9200	9600	9950	10200	10400	10500	10600	10650	10700
	TOTAL NUMBER	1174	1295	1189	1068	840	862	1007	994	815
	NUMBERS OVER \$16000	Ö	0	0	0	4	16	30	20	8
	NUMBERS UNDER \$4000	ō	ō	ō	Ō	0	0	0	0	0
Number of Technicians	11011102110	-	_	_	_					
covered —	12306									

(8,973 unadjusted)



^{*}Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

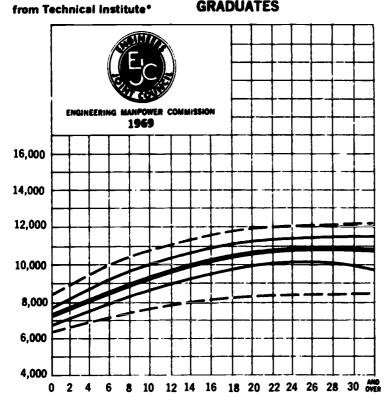
Annual Salary by Equivalent Years Since Graduation

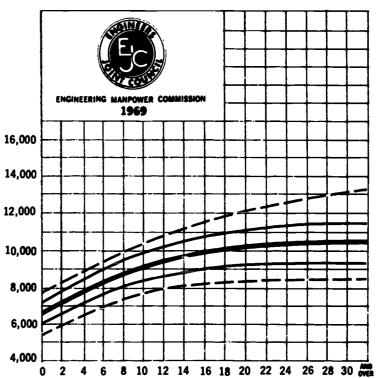
GRADUATES

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

AEROSPACE

NON-GRADUATES





			AE	ROSPACE	ADJUSTED	GRADS				
	YEARS SINCE B.S	0	1	2	3	4	5	6	7	8
	UPPER DECILE	8500	8800	9100	9400	9650	9900	10150	10350	10550
	UPPER QUARTILE	7750	8100	8400	8700	9000	9250	9500	9700	9900
	MEDIAN	7300	7500	7700	7950	8150	8350	8550	8750	8950
	LOWER QUARTILE	6850	7000	7200	7350	7550	7700	7900	8050	8250
	LOWER DECILE	6400	6600	6750	6900	7050	7200	7350	7450	7550
LEGEND	MEAN	7400	7650	7850	8050	8250	8450	8650	8850	9050
						0230	0430			,030
Hanna Docile	TOTAL NUMBER	32	196	196	122	60	46	66	54	46
Upper Decile — -	NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
Upper Quartile —	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
Median • 1	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Lower Quartile	UPPER DECILE	10900	11300	11600	11800	11950	12000	12050	12100	12100
Lower Decile — •	T UPPER QUARTILE	10250	10650	10950	11150	11250	11350	11400	11400	11400
	MEDIAN	9350	9850	10250	10550	10750	10850	10850	10800	10550
	LOWER QUARTILE	8550	9050	9450	9750	10000	10050	10000	9750	8900
	LOWER DECILE	7750	7950	8100	8250	8300	8350	8400	8400	8400
	MEAN	9350	9800	10100	10350	10450	10500	10500	10400	10250
	TOTAL NUMBER	128	112	64	54	40	18	16	26	20
	NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
Number of Technicians	NUMBERS UNDER \$4000	0	0	0	Ō	Ō	Ö	Ō	Ö	Ō
covered —	1296									

1296

AEROSPACE ADJUSTED NONGRADS

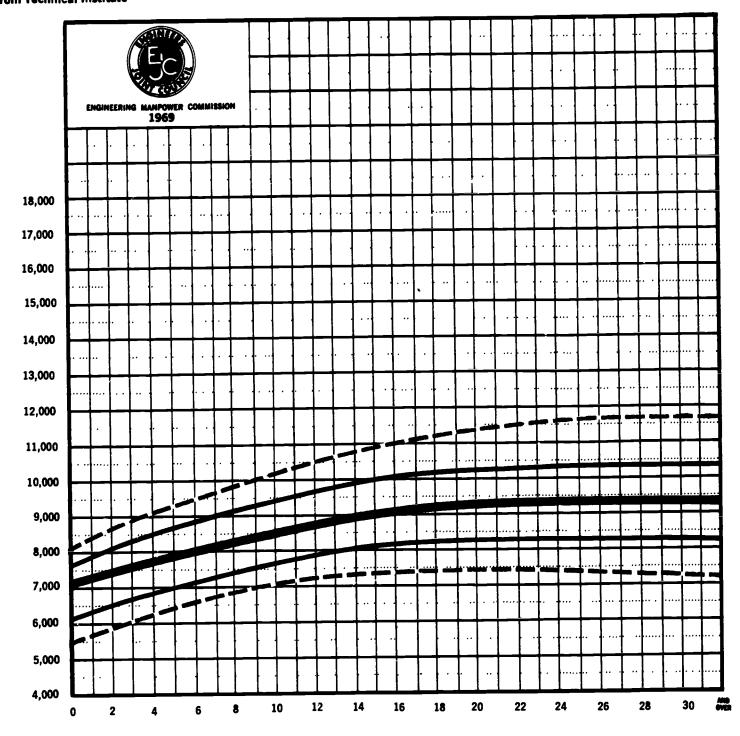
YEARS SINCE B S	0	1	2	3	4	5	6	7	
UPPER DECILE	7900	8200	8450	8750	9000	9250	9500	9750	10000
UPPER QUARTILE	7150	7500	7800	8150	8450	8750	9050	9300	,550
MEDIAN	6700	7050	7350	7650	7900	8150	8400	8650	8850
LOWER QUARTILE	6000	6350	6650	6950	7250	7500	7700	7950	8100
LOWER DECILE	5300	5650	6050	6350	6650	6950	7150	7350	7550
MEAN	6650	7000	7300	7550	7850	8100	8350	8600	8800
TOTAL NUMBER	38	54	178	229	255	313	421	424	341
NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
UPPER DECILE	10500	11100	11650	12100	12500	12800	13000	13200	13350
UPPER QUARTILE	9950	10450	10850	11100	11250	11350	11450	11500	11500
MEDIAN	9200	9650	9950	10150	10300	10400	10450	10500	10500
LOWER QUARTILE	8450	8800	9000	9150	9250	9300	9350	9350	9350
LOWER DECILE	7850	8100	8250	8350	8400	8450	8450	8450	8450
MEAN	9200	9650	10000	10250	10400	10500	10600	10650	10650
TOTAL NUMBER	1046	1183	1116	1014	800	844	991	968	795
NUMBERS OVER \$16000	0	0	0	0	4	16	30	20	8
NUMBERS UNDER \$4000	0	0	0	0	0	0	Ō	0	Õ

Number of Technicians covered —



CHEMICAL PROCESS INDUSTRIES ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



		_		_					7	8
	YEARS SINCE B S	0	1	2	3	4	5	6 9450	9650	9850
	UPPER DECILE	B150	8400	8600	8800	9050	9250		9000	9150
	UPPER QUARTILE	7700	7900	8100	8300	B500	8650	8850		8250
	MEDIAN	7050	7250	7400	7550	7700	7850	8000	8 100	
	LOWER QUARTILE	6100	6300	6500	6650	6850	7000	7150	7300	7450
	LOWER DECILE	5500	5700	5900	6100	6250	6400	6550	6700	6850
	MEAN	6950	7100	7300	7500	7650	7800	8000	8150	8300
LEGEND	TOTAL NUMBER	65	63	111	102	93	97	103	118	82
	NUMBERS OVER \$16000	ő	ō		0		0	0	0	0
Marile	NUMBERS UNDER \$4000	ŏ	ŏ	0	Ō	0	0	0	0	0
Upper Decile — — —	NOMBERS ONDER 14000	•	-	_						
Upper Quartile ———	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median	UPPER DECILE	10200	10650	11000	11300	11500	11600	11650	11650	11550
_	UPPER QUARTILE	9450	9800	10050	10250	10350	10450	10450	10400	10300
Lower Quartile	MEDIAN	8500	8800	9100	9250	9350	9400	9400	9300	9050
Lower Decile	LOWER QUARTILE	7700	8000	8150	8250	8300	8300	8250	8200	8100
	LOWER DECILE	7050	7300	7400	7450	7450	7350	7300	7200	7050
	MEAN	B550	8900	9150	9350	9450	9450	9450	9350	9150
	TOTAL NUMBER	245	180	187	202	166	176	153	168	152
	NUMBERS OVER \$16000	0	Ō	0	0	1	0	0	1	1
	NUMBERS UNDER \$4000	ŏ	ō	Ō	0	0	0	0	0	0
Number of Technicians	NOMBERS SUBER THOSE	-	-							
covered —	2463									



CHEMICAL PROCESS ALL



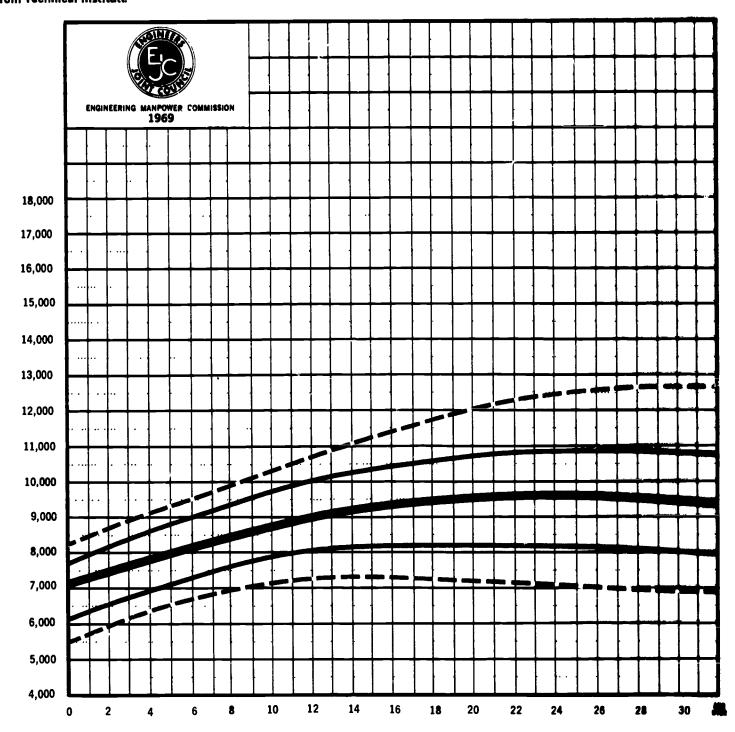
Annual Salary by Equivalent



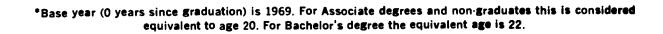
covered -

ALL TECHNICIANS CHEMICAL INDUSTRY ONLY

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



				CHE	MICALS	ALL					
		YEARS SINCE B S	0	1	2	3	4	5	6	7	
		UPPER DECILE	8250	8450	8650	8850	9050	9250	9450	9650	9850
		UPPER QUARTILE	7750	8000	8200	8400	8600	8800	9000	9200	9350
		MEDIAN	7050	7250	7450	7650	7800	8000	8150	8300	8450
		LOWER QUARTILE	6050	6300	6550	6750	6950	7150	7300	7450	7600
		LOWER DECILE	5500	5750	6000	6200	6400	6550	6700	6850	6950
		MEAN	7000	7200	7350	7550	7750	7950	8 100	8300	8450
LEGEND											
		TOTAL NUMBER	46	45	59	61	50	46	61	74	57
		NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
Upper Decile		NUMBERS UNDER \$4000	0	0	0	O	0	0	0	0	0
Upper Quartile		YEARS SINCE B S	9-11	12-14	15-1/	18-20	21-23	24-26	27-29	30-34	35
Median		UPPER DECILE	10250	10850	11400	11850	12250	12500	12650	12600	12000
		UPPER QUARTILE	9700	10100	10450	10700	10850	10850	10850	10700	10400
Lower Quartile		MEDIAN	8750	9100	9350	9500	9550	9550	9450	9300	8950
Lower Decile		LOWER QUARTILE	7800	8050	8150	8200	8150	8100	8050	7950	7850
	_	LOWER DECILE	7100	7250	7250	7150	7100	7000	6900	6850	6800
		MEAN	8750	9100	9350	9550	9600	9600	9550	9400	9150
		TOTAL NUMBER	135	89	93	104	69	77	52	62	70
		NUMBERS OVER \$16000	0	0	0	0	1	0	0	1	0
		NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
Number of Tecl	hnicians										

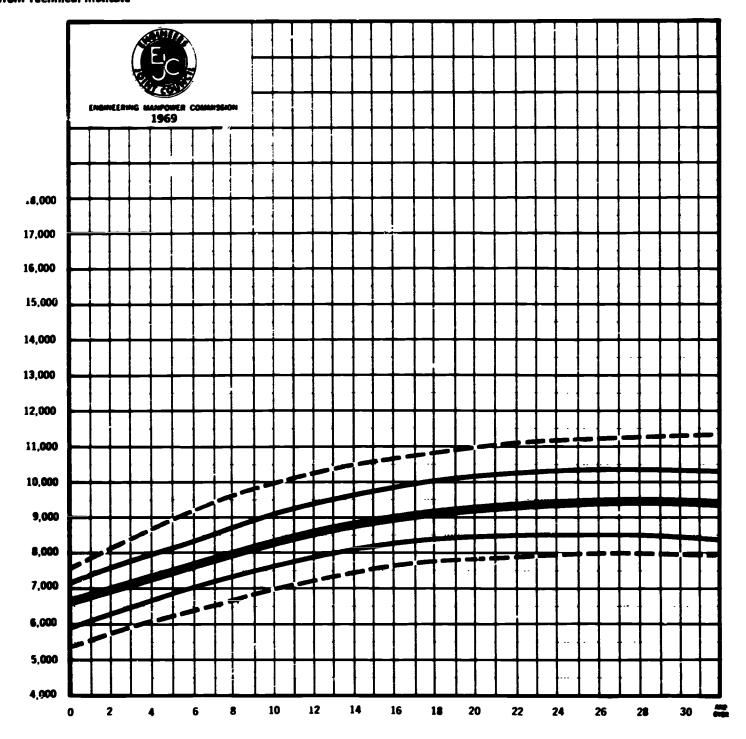




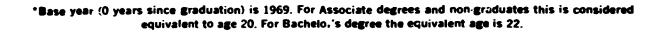
covered -

ALL TECHNICIANS PETROLEUM INDUSTRY ONLY

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



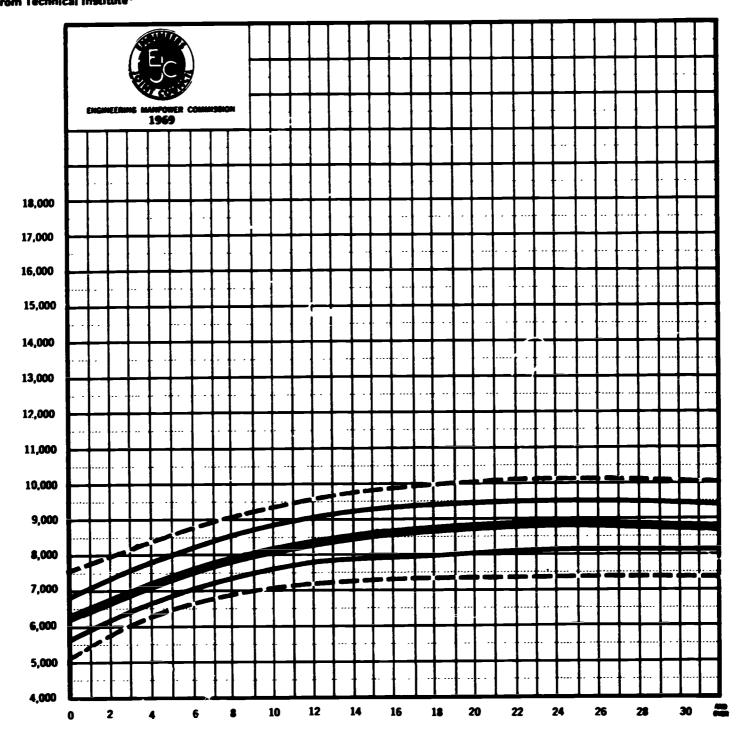
			PE	T#OLEUW A	A il					
	YEARS SINCE B S	0	1	2	3	4	5	•	7	
	UPPER DECILE	7600	7900	8200	8450	8700	8950	9150	9400	9600
	UPPER QUARTILE	7200	740C	7600	7800	8000	8200	8350	8550	8750
	MEDIAN	6600	6750	6950	7150	7300	7500	7650	7850	8000
	LOWER QUARTILE	5950	6150	6350	6500	6700	6900	7050	7200	7350
	LOWER DECILE	5350	5550	5750	5900	6100	6250	6400	6550	6700
	MEAN	6550	6750	6950	7150	7350	7550	7750	7900	8050
LEGEND										
	TOTAL NUMBER	23	21	20	25	25	35	34	37	23
	NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
Upper Bocile	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
Upper Quertile	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Medien garage	UPPER DECILE	9950	10350	10700	10900	11100	11200	11250	11300	11350
Lower Quartile	JPPER QUARTILE	9050	9500	9850	10100	10250	10350	10350	10300	10150
	MEDIAN	8300	8760	9000	9200	9350	9400	9450	9350	9200
Lower Becile	LOWER QUARTILE	7650	8000	8250	8450	8500	8500	8500	8400	8250
	LOWER DECILE	7000	7350	7600	7800	7900	8000	8000	7950	7900
	WEAN	8400	8800	9100	9300	9400	9450	9500	9450	9400
	TOTAL NUMBER	7 t	71	69	84	79	99	83	81	69
	NUMBERS OVER \$16000	0	0	C	0	C	0	Ö	Ö	1
	NUMBERS UNDER \$4000	C	0	0	0	0	0	0	0	ō
Number of Technicians										
cevered —	954									





ELECTRICAL EQUIPMENT ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

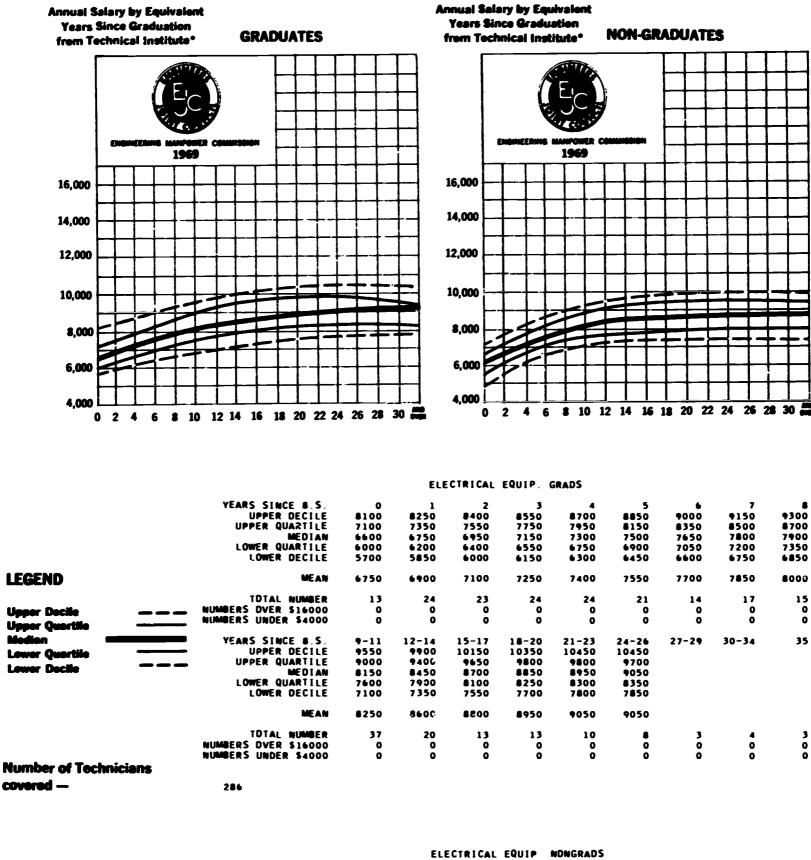


	ELECTRICAL EQUIP ALL										
	EARS SINCE B S	0	1	2	3	4	5	6	7		
	UPPER DECILE	7550	7750	7950	8200	8400	8550	8750	8900	9050	
	UPPER QUARTILE	6850	7100	7350	7600	7800	8000	€200	8350	8550	
	MEDIAN	6300	6550	6750	7000	7200	7400	7600	7750	7900	
	LOWER QUARTILE	5650	5950	6200	6450	6700	6900	7050	7250	7350	
	LOWER DECILE	5200	5500	5800	6050	6250	6450	6600	6750	6850	
	MEAN	6400	66C0	6850	7050	7250	7450	7600	7800	7950	
LEGEND									_		
LEGEND	TOTAL NUMBER	33	42	46	50	5.	47	54	47	50	
	NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0	
Upper Decile	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0	
Upper Quertile	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35	
Median amazana	UPPER DECILE	9350	9650	9900	10000	10100	10100	10050	10000	9950	
	UPPER QUARTILE	8800	9150	9350	9450	9500	9500	9500	9450	9400	
Lower Quertile	MEDIAN	8150	8450	8650	8750	8800	8800	8750	8750	8700	
Lower Decile	LOWER QUARTILE	7600	7800	7950	8000	8050	8100	8100	8100	8100	
	LOWER DECILE	7050	7200	7300	7350	7350	7400	7400	7400	7400	
	MEAN	8200	8450	8650	8750	8800	8800	8800	8750	8700	
	TOTAL NUMBER	133	101	87	92	66	60	49	53	14	
	NUMBERS OVER \$16000	0	0	٥	0	0	0	0	0	O_	
	NUMBERS UNDER \$4000	0	0	0	0	0	Q	0	0	0	
Number of Technicians											
covered —	1113										

*Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.



ELECTRICAL EQUIPMENT



		ELI	CTRICAL	EQUIP	NDNGRADS				
YEARS SINCE 8.S.		1	2	3	4	5	6	7	
UPPER DECILE	7200	7450	7700	7950	8200	8400	8600	8800	9000
UPPER QUARTILE	6500	6850	7100	7400	7650	7900	8150	8350	8500
MEDIAN	6050	6350	6650	6900	7150	7400	7550	7750	7900
LOWER QUARTILE	5400	5750	6100	6400	6650	6900	7050	7250	7400
LOWER DECILE	4900	5300	5650	5950	6200	6400	6600	6750	6850
MEAN	6000	6350	6650	6900	7150	7400	7600	7750	7900
TOTAL NUMBER	20	18	23	34	27	26	40	30	35
NUMBERS DVER \$16000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
YEARS SINCE 8 S.	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
UPPER DECILE	9300	9650	9850	9950	10000	10000	10000	9950	9900
UPPER QUARTILE	8800	9100	9300	9400	9450	9450	9450	9400	9400
MEDIAN	8150	8450	8600	8700	8750	8800	8800	8800	8800
LOWER QUARTILE	7600	7800	7900	7950	2000	8000	8000	8000	8050
LOWER DECILE	7050	7200	7300	7300	7350	7350	7350	7350	7350
MEAN	8150	8450	8600	8650	8700	8750	8750	8750	8750
TOTAL NUMBER	76	81	74	79	56	52	46	49	41
NUMBERS DVER \$16000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER \$4000	0	ð	0	0	0	0	0	0	0

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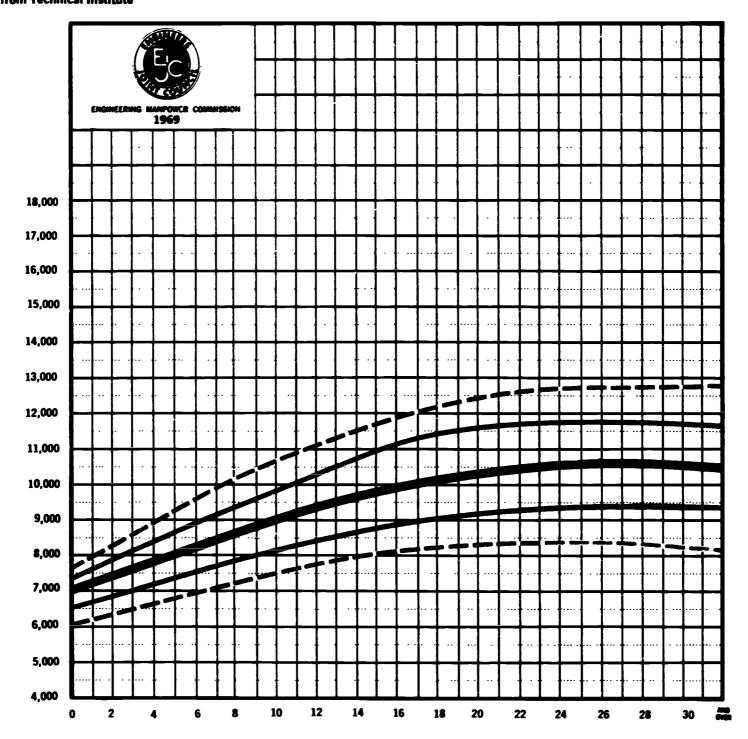


Number of Technicians

covered -

ELECTRONIC EQUIPMENT ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



			EL	ECTRONIC	S MFG A	LL				
	YEARS SINCE B S	0	1	2	3	4	5	6	7	
	UPPER DECILE	7650	8000	8300	8650	8950	9250	9550	9850	10150
	UPPER QUARTILE	7300	7550	7850	8100	8400	8650	8900	9150	9400
	MEDIAN	6950	7200	7400	7600	7800	8000	8200	8400	8600
	LOWER QUARTILE	6500	6650	6850	7050	7200	7400	7550	7700	7900
	LOWER DECILE	6000	6200	6350	6500	6650	6850	7000	7100	7250
LEGEND	MEAN	6900	7150	7350	7600	7800	8050	8250	8450	8650
LEGEND	TOTAL NUMBER	289	506	675	562	636	717	866	789	660
	NUMBERS OVER \$16000	0	0	0	0	Ō	0	0	Ö	0
Upper Decile	NUMBERS UNGER \$4000	0	0	Ō	0	ō	ŏ	ŏ	ŏ	ŏ
Upper Quartile ———	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	22.20	20 24	
Median	UPPER DECILE	10700	11400	11950	12350	12600		27-29	30-34	35
	UPPER QUARTILE	9900	10500	11000	11400	11600	12750	12750	12750	12650
Lower Quartile ———	MEDIAN	9000	9500	9900	10250	10450	11750	11750	11700	11500
Lower Decile	LOWER QUARTILE	8200	8600	8950	9200	9350	10550 0400	10550	10450	10100
	LOWER DECILE	7500	7850	\$ 100	8250	8350	8350	9400 8300	9300 8200	9000 8050
										0030
	MEAN	9050	9550	9950	10250	10450	10550	10550	10450	10200
	TOTAL NUMBER	1648	1518	1326	1023	769	729	613	527	403
	NUMBERS OVER \$10000	0	C	0	0	Ö	Ö	Ó	Ö	0
	NUMBERS UNDER \$4000	0	0	0	ō	Ŏ	ŏ	ŏ	ŏ	ŏ
Number of Technicians				•	•	•	•	•	•	•
covered —	14256									

*Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

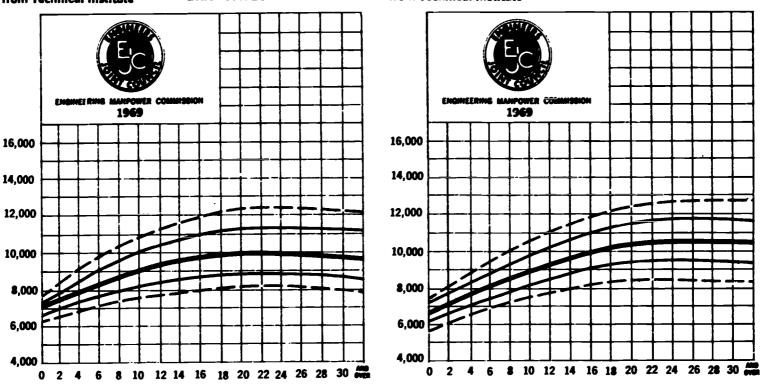


Annual Salary by Equivalent Years Since Graduation from Technical Institute*

GRADUATES

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

NON-GRADUATES



	ELECTRONICS MFG GRADS										
	YEARS SINCE B S	ņ	1	2	3	4	5	6	7	8	
	UPPER DECILE	7800	8100	8450	8800	9150	9500	9800	10100	10400	
	UPPER QUARTILE	7350	7650	7950	8250	8550	8800	9100	9350	9600	
	MEDIAN	7100	7300	7550	7750	7950	8150	8350	8550	8700	
	LOWER QUARTILE	6750	6900	7100	7250	7400	7550	7700	7850	8000	
	LOWER DECILE	6350	6500	6650	6750	6900	7050	7150	7300	7400	
LEGEND	MEAN	7100	7350	7550	7800	8000	8200	8450	8650	**00	
	TOTAL NUMBER	192	325	338	232	268	276	320	291	233	
Hanna Daella	NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0	
Upper Decile — — — — — — — — — — — — — — — — — — —	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0	
Median	YEARS SINCE B S.	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35	
	UPPER DECILE	10900	11500	11950	12200	12250	12250	12200	12050	11850	
Lower Quartile	UPPER QUARTILE	10050	10600	11000	11200	11300	11300	11200	11050	10850	
Lower Decile	MEDIAN	9050	9450	9750	9950	10000	9950	9800	9600	9150	
	LOWER QUARTILE	8200	8550	8750	8900	8900	8900	8800	8600	8250	
	LOWER DECILE	7600	7850	8000	8100	8150	8100	8000	7800	7500	
	MEAN	9150	9600	9850	10050	10100	10050	10000	9800	9500	
	TOTAL NUMBER	533	391	306	200	131	95	74	49	43	
	NUMBERS OVER \$16000	0	0	0	0	0	0	0	0		
	NUMBERS UNDER \$4000	0	0	0	0	Ō	0	0	0	0 0	
Number of Technicians											

		EL	ECTRONIC:	S MFG NO	NGRADS				
YEARS SINCE B S	0	1	2	3	4	5	6	7	8
UPPER DECILE	7450	7800	8150	8450	8800	9100	9450	9750	10050
UPPER QUARTILE	7200	7450	7700	8000	8250	8500	8800	9050	9300
MEDIAN	6750	6950	7200	7450	7650	7900	8100	8350	8550
LOWER QUARTILE	6150	6350	6600	6800	7000	7250	7450	7650	7850
LOWER DECILE	5700	5900	6100	6300	6500	6700	6850	7050	7200
MEAN	6650	6900	7150	7400	7650	7900	8150	8350	8600
TOTAL NUMBER	97	181	337	330	368	441	546	498	427
NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
UPPER DECILE	10600	11350	11950	12400	12650	12800	12850	12850	12750
UPPER QUARTILE	9800	10450	11000	11400	11700	11850	11850	11750	11500
MEDIAN	8950	9500	10000	10300	10550	10600	10600	10500	10150
LOWER QUARTILE	8200	8650	9050	9300	9450	9500	9450	9350	9150
LOWER DECILE	7500	7850	8150	8 300	8400	8400	8350	8300	8150
MEAN	9000	9550	10000	10300	10500	10600	10600	10500	10350
TOTAL NUMBER	1115	1127	1020	823	638	634	539	478	360
NUMBERS OVER \$16000	0	0	0	0	6	0	0	0	0
NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0

Number of Technicians covered —

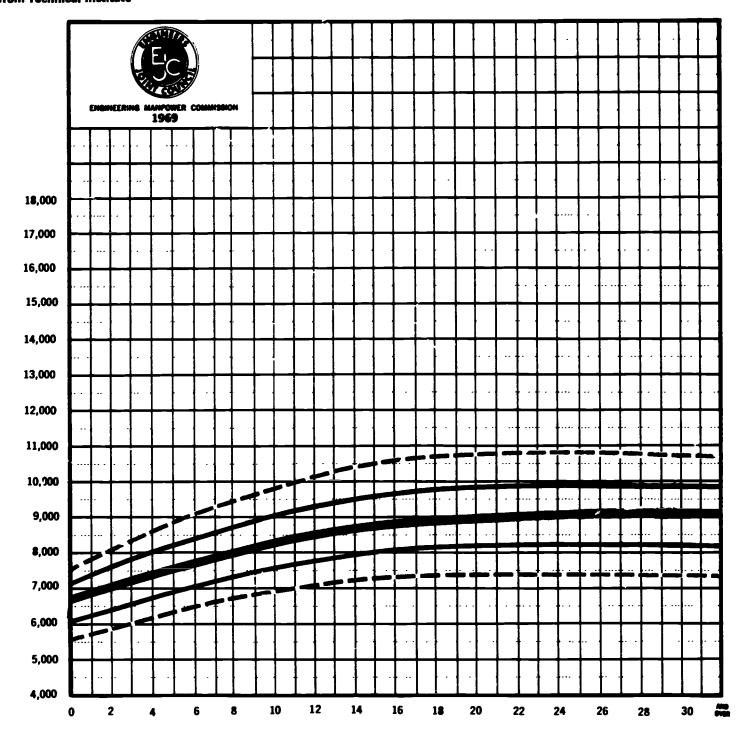
covered —

9959



METAL AND OTHER MANUFACTURED PRODUCTS ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



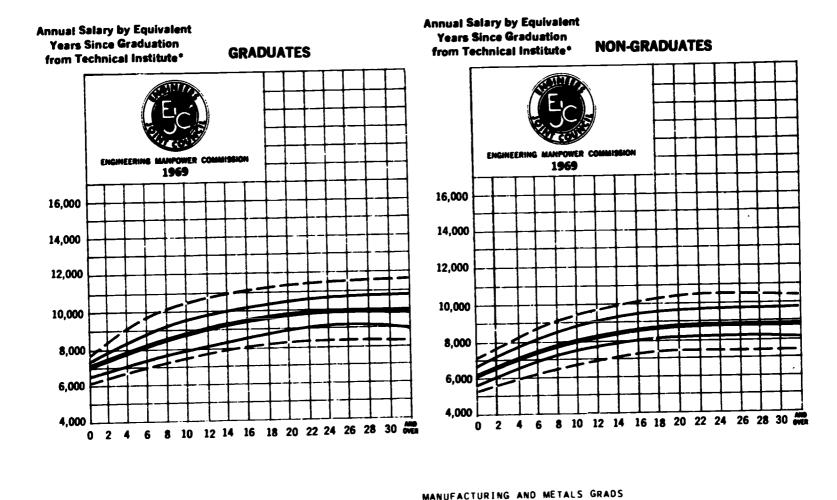
	MANUFACTURING AND METALS ALL									
	YEARS SINCE B S	0	1	2	3	4	5	6	7	
	UPPER DECILE	7500	7800	8050	8300	8550	8800	9050	9250	9450
	UPPER QUARTILE	7150	7400	7600	7500	8000	8200	8400	8600	8750
	MEDIAN	6700	6900	7050	7200	7400	7550	7700	7850	8000
	LOWER QUARTILE	6050	6250	6400	6600	6750	6900	7050	7200	7350
	LOWER DECILE	5500	5700	5850	6050	6200	6350	6500	6650	6750
	MEAN	6650	6850	7050	7200	7400	7600	7750	7900	8050
LEGEND										
	TOTAL NUMBER	154	177	248	213	214	217	217	212	196
	NUMBERS OVER \$16000	0	0	0	0	0	0	0	Ō	0
Upper Decile	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
Upper Quartile ———	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median -	UPPER DECILE	9800	10250	10550	10700	10800	10890	10750	10650	10550
Lower Quartile	UPPER QUARTILE	9050	9400	9650	9800	9850	9900	9850	9800	9700
•	MEDIAN	8250	8550	8800	8950	9000	9050	9050	9000	8850
Lower Decile — — —	LOWER QUARTILE	7550	7850	8050	8150	8200	8200	8200	8150	8050
	LOWER DECILE	6950	7200	7300	7400	7400	7400	7400	7350	7350
	MEAN	8350	8650	8900	9000	9100	9100	9100	9050	9000
	TOTAL NUMBER	524	442	301	351	307	271	237	302	299
	NUMBERS OVER \$16000	O	0	0	0	0	0	0	3	0
	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
Number of Technicians										

Number of Technicians covered —



^{*}Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

METAL AND OTHER MANUFACTURED PRODUCTS



	MARGI ACTORING									
	YEARS SINCE B S	0	1	2	3	4	5	6 9650	7 9900	8 10100
	UPPER DECILE	7750	8100	8450	8800	9100	9400		9100	9300
	UPPER QUARTILE	7350	7600	7900	8150	8400	8650	8850		8550
	MEDIAN	7000	7200	7400	7650	7850	8000	8200	8400	
	LOWER QUARTILE	6600	6750	6900	7050	7200	7350	7500	7650	7800
		6100	6250	6400	6550	6700	6800	6950	7100	7200
	LOWER DECILE	9100	0230	0400						-
LEGEND	MEAN	7000	7250	7450	7650	7850	8050	8250	8450	8600
LLGLIID					83	76	83	63	57	44
	TOTAL NUMBER	105	92	98			ő	ő		0
	NUMBERS DVER \$16000	0	0	0	0	0	Š	ŏ	0	Ô
Upper Decile — — —	NUMBERS UNDER \$4000	0	0	0	0	U	U	U	•	•
Upper Quartile								2- 20	30-34	35
	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29		
Median	UPPER DECILE	10500	10950	11250	11400	11500	11600	11600	11650	11650
Lower Quartile	UPPER QUARTILE	9650	10050	10350	10550	10650	10750	10750	10800	10800
		8900	9300	9600	9800	9950	10000	10000	9900	9750
Lower Decile — — —	MEDIAN		8400	8700	8900	9050	9100	9100	8950	8500
	LOWER QUARTILE	8050			8150	8300	8350	8350	8300	81:0
	LOWER DECILE	7450	7750	8000	8130	0,000				
	MEAN	8950	9300	9600	9800	9900	9950	9950	9950	9900
					60	59	40	32	41	23
	TOTAL NUMBER	151	118	57			70	Ő	1	0
	NUMBERS DVER \$16000	0	0	0	0	0	ŏ	ŏ	ō	Ō
	NUMBERS UNDER \$4000	0	0	0	0	U	U	U	·	•
A1 1 -4 Task-1-1										

Number of Technicians covered —

1282

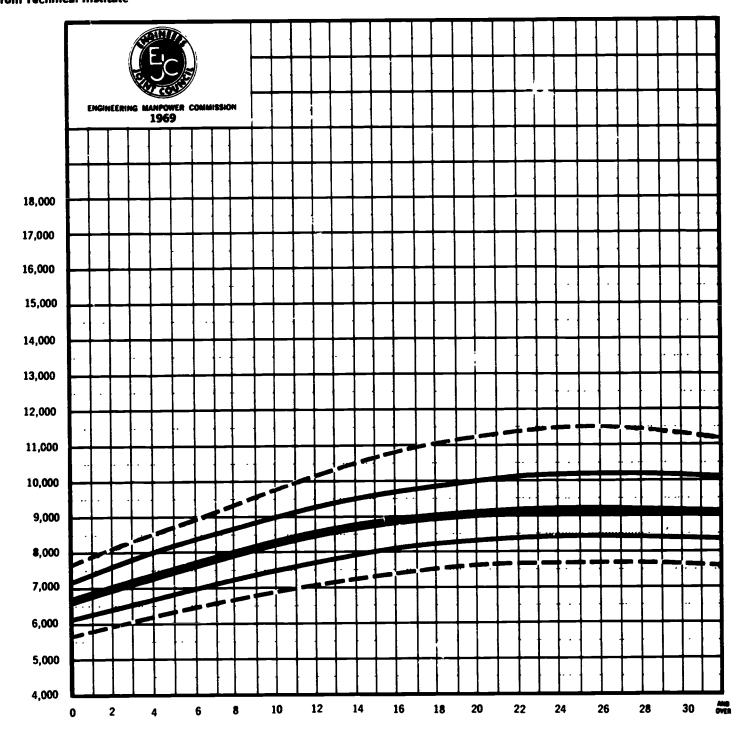
		MFG	AND ME	ALS NONG	KA03				
YEARS SINCE B S	0	1	2	3	4	5	6	7	8
UPPER DECILE	7100	7400	7650	7950	8200	8450	8650	8900	9100
UPPER QUARTILE	6650	6900	7200	7450	7650	7900	8100	8300	8500
MEDIAN	6100	6400	6650	6850	7100	7300	7500	7700	7850
LOWER QUARTILE	5650	5850	6100	6300	6500	6700	6900	7050	7200
LOWER DECILE	5150	5400	5600	5800	6000	6200	6350	6500	6650
MEAN	6150	6400	6650	6900	7100	7300	7500	7700	7850
	49	85	150	130	138	134	154	155	152
TOTAL NUMBER		0	1,0	0	0	0	0	0	0
NUMBERS OVER \$16000	0	ŏ	ŏ	ŏ	ŏ	0	0	0	0
NUMBERS UNDER \$4000	U	·	•	•					
VEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
YEARS SINCE B S UPPER DECILE	9500	9950	10250	10450	10500	10550	10550	10450	10400
UPPER QUARTILE	8800	9150	9350	9500	9600	9600	9650	9650	9650
MEDIAN	8150	8450	8650	8750	8800	8850	8850	8850	8850
	7450	7750	7950	8050	8050	8100	8100	8050	8050
LOWER QUARTILE LOWER DECILE	6850	7050	7200	7300	7300	7300	7300	7300	7300
LOMEK DECILE	8830	,050							
MEAN	8150	8500	8700	8800	8900	8950	8950	8950	8950
-C NUMBER	373	324	244	291	248	231	205	261	275
TOTAL NUMBER	3/3	720	0	0	Ō	0	0	2	0
NUMBERS DVER \$16000 NUMBERS UNDER \$4000	0	ŏ	ŏ	ŏ	Ō	0	0	0	0

Number of Technicians covered —



ALL TECHNICIANS MACHINERY INDUSTRY ONLY

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



MACHINERY ALL

	YEARS SINCE B S UPPER DECILE UPPER QUARTILE MEDIAN LOWER QUARTILE LOWER DECILE	7650 7200 6650 6100 5650	7900 7400 6850 6250 5809	8100 7600 7000 6400 5950	3 8300 7800 7200 6550 6050	8500 8000 7350 6700 6200	5 8750 8150 7550 6850 6350	6 8950 8350 7700 7000 6450	7 9150 8500 7850 7150 6550	8 9350 8650 8000 7250 6700
	MEAN	6700	6850	7050	7200	7400	7550	7700	7900	8050
	TOTAL NUMBER	33	49	71	44	56	67	55	62	52
LEGEND	NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
	NUMBERS UNDER \$4000	0	0	0	0	0	C	0	0	0
Upper Decile	YEARS SINCE B S UPPER DECILE UPPER QUAPTILE	9-11 9750 9000	12-14 10300 9400	15-17 10800 9700	18-20 11150 5950	21-23 11400 10100	24-26 11500 10150	27-29 11450 10150	30-34 11150 10050	35 10300 9850
Median -	MEDIAN	8250	8600	8850	9000	9100	9100	9050	9000	8850
Lower Quartile	LOWER QUARTILE LOWER DECILE	7500 6900	7850 7200	8100 7400	8250 7550	8400 7650	8450 7650	8400 7650	8350 7550	8150 7300
	MEAN	8350	8700	9000	9200	9350	9400	9350	9300	9050
	TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000	117 0 0	103 0 0	73 0 0	81 0 0	63 0 0	63 0 0	57 0 0	89 2 0	76 0 0

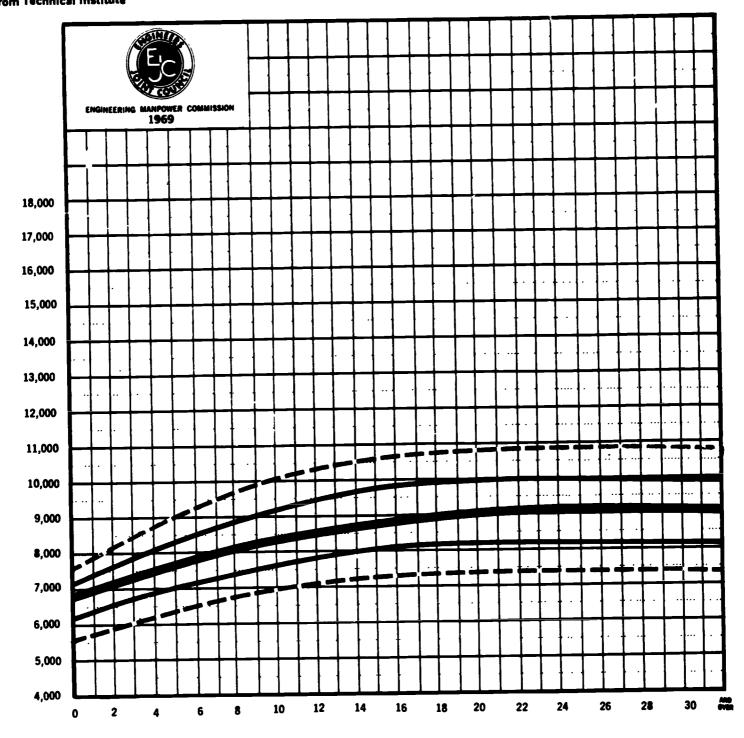
Number of Technicians covered —



^{*}Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL TECHNICIANS METAL PRODUCTS INDUSTRY ONLY

Anaual Salary by Equivalent Years Since Graduation from Technical Institute*



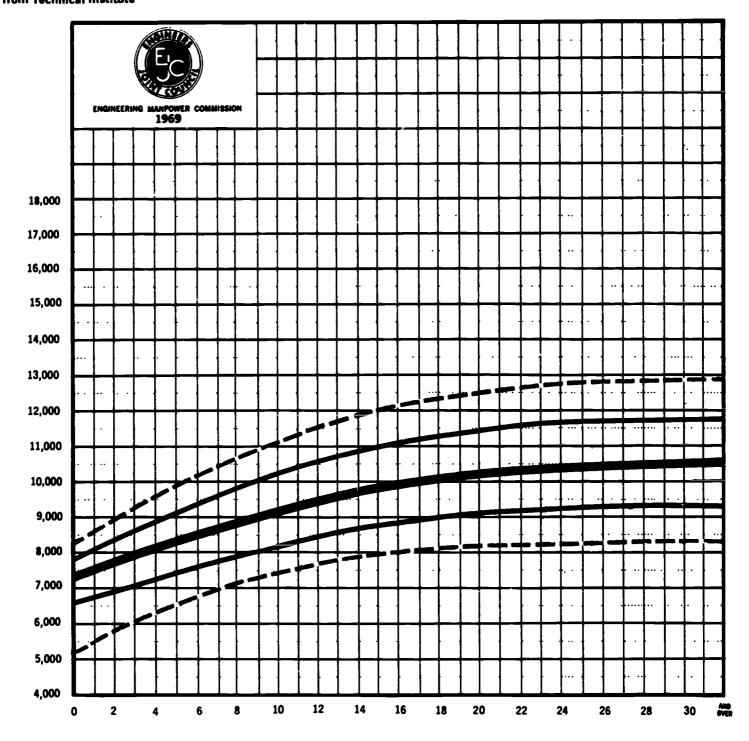
			ME T	AL PRODU	CTS ALL					
	YEARS SINCE B S	0	1	2	3	4	5	6	7	8
	UPPER DECILE	7550	7850	8150	8450	\$ 750	9000	9250	9450	9700
	UPPER QUARTILE	7200	7450	7650	7900	8100	8300	\$ 500	8700	8850
	MEDIAN	6850	7000	7150	7350	7500	7650	7800	7950	8050
	LOWER QUARTILE	6200	6350	6550	6700	6850	7000	7150	7300	7400
	LOWER DECILE	5550	5750	5900	6050	6200	6350	6500	6650	6750
	MEAN	6700	6900	7100	7300	7500	7700	7850	\$ 000	\$150
LEGEND	TOTAL NUMBER	88	85	130	109	102	99	102	98	84
	NUMBERS OVER \$16000	ő	Ö	Ö	0	0	0	0	0	0
		ŏ	ō	Ō	0	0	0	0	0	0
Upper Decile — — —	NUMBERS UNDER \$4000	•	•	=						
Upper Quartile ———	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
	UPPER DECILE	10050	10450	10700	10800	10853	10800	10800	10750	10700
Median	UPPER QUARTILE	9200	9550	9800	9950	10000	10000	9950	9850	9700
Lower Quartile	MEDIAN	8300	8600	8850	9000	9050	9100	9100	9000	8900
Lower Decile	LOWER QUARTILE	7650	7900	8100	8150	\$200	8200	8200	\$100	8050
	LOWER DECILE	6950	7150	7300	7400	7400	7400	7400	7350	7300
	MEAN	8400	8750	8950	9050	9100	9150	9100	9050	8950
	TOTAL NUMBER	265	233	134	170	158	140	120	144	174
	NUMBERS OVER \$16000	0	0	0	0	0	0	0	1	0
	NUMBERS UNDER \$4000	ŏ	Ō	0	0	0	0	0	0	U
M t- of Toobnicions	HUMBERS SHEER #4000	•	_							
Number of Technicians										
covered —	2435									

*Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.



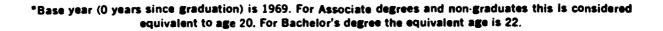
ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



			NO	NMANUFAC	TURING II	ND ALL				
	YEARS SINCE B S	0	1	2	3	4	5	6	7	8
	UPPER DECILE	8350	8700	9000	9300	9600	9900	10200	10450	10700
	UPPER QUARTILE	7850	8100	8400	8650	8900	9150	9400	9600	9850
	MEDIAN	7300	7500	7700	7900	8100	8300	8500	8700	8850
	LOWER QUARTILE	6550	6700	6900	7100	7250	7400	7600	7750	7900
	LOWER DECILE	5200	5500	5800	6050	6300	6550	6750	6950	7150
	MEAN	7150	7350	7600	7850	8050	8300	8500	8700	8900
LECEND										
LEGEND	TÍTAL NUMBER	535	542	575	491	458	493	577	541	581
	NUMBERS OVER \$16000	0	0	0	1	0	0	0	0	0
Manage Sauth	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	. 0
Upper Decile										
Upper Quartile ———	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median -	UPPER DECILE	11150	11750	12150	12450	12650	12800	12850	12900	12900
	UPPER QUARTILE	10250	10750	11100	11400	11550	11650	11700	11750	11700
Lower Quartile	MEDIAN	9200	9600	9950	10200	10350	10450	10500	10500	10400
Lower Decile	LOWER QUARTILE	8200	8550	8850	9050	9200	9300	9350	9300	9250
	LOWER DECILE	7450	7800	8000	8150	8200	8250	8300	8300	8300
	MEAN	9250	9700	10050	10300	10450	10550	10550	10550	10550
	TOTAL NUMBER	1614	1417	1238	1254	1063	934	831	1008	1269
	NUMBERS OVER \$16000	1	3	2	3	7	6	11	13	19
	NUMBERS UNDER \$4000	0	0	o,	0	0	0	0	0	0
Number of Technicians				,						

Number of Technicians covered —



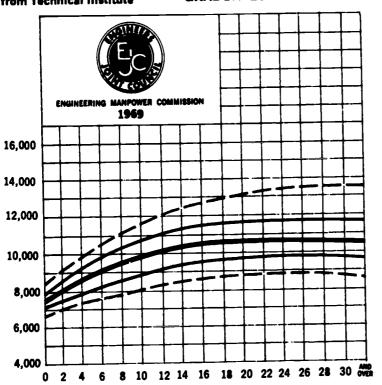


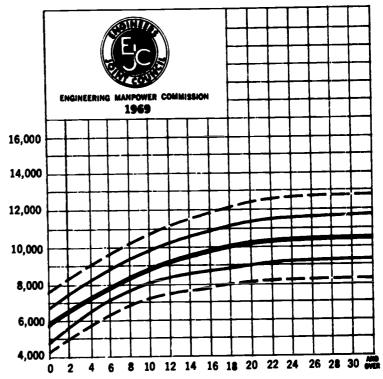
Annual Salary by Equivalent Years Since Graduation from Technical Institute*

GRADUATES



NON-GRADUATES





NONMANUFACIURING IND GRADS YEARS SINCE B S UPPER DECILE
UPPER QUARTILE
MEDIAN
LOWER QUARTILE
LOWER DECILE 8050 8300 7500 7700 7300 7150 **LEGEND** TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 Upper Decile **Upper Quartile** 30-34 24-26 13400 27-29 18-20 15-17 12-14 YEARS SINCE B S 11700 11650 Median 11500 UPPER DECILE
UPPER QUARTILE 10750 **Lower Quartile** 10250 Lower Decile MEDIAN 8550 8800 LOWER QUARTILE MEAN TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000

Number of Technicians covered —

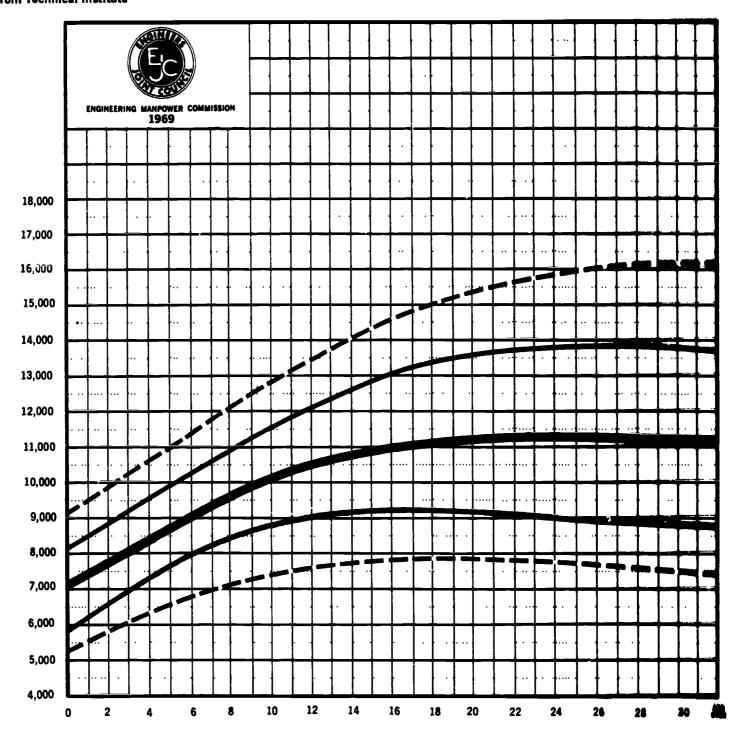
		NOM	IMANUFAC 1	URING IN	ID NONGR	RADS			
VEARS SINCE B S	0	1	2	3	4	5	6	7	8
YEARS SINCE B S		8050	8400	8700	9000	9350	9650	9950	10200
UPPER DECILE	7700	7150	7500	7850	8150	8500	8800	9100	9350
UPPER QUARTILE	6800			6950	7300	7600	7900	8200	8500
MEDIAN	5800	6200	6550		6450	6800	7100	7350	7600
LOWER QUARTILE	4950	5350	5750	6100			6350	6600	6850
LOWER DECILE	4250	4650	5000	5350	5700	6050	6330	0000	0000
MEAN	6100	6400	6750	7100	7400	7700	8000	8250	8 500
	150	141	196	217	221	286	305	326	343
TOTAL NUMBER	150	170	170	i	ō	Ö	0	0	0
NUMBERS OVER \$16000	0	_	ŏ	Ô	ŏ	ŏ	ō	0	0
NUMBERS UNDER \$4000	0	0	U	U	Ū	•	•	•	
YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
UPPER DECILE	10750	11450	11950	12350	12600	12750	12800	12850	12850
UPPER QUARTILE	9850	10500	10950	11250	11500	11650	11700	11750	11750
		9450	9850	10100	10250	10350	10400	10450	10450
MEDIAN	8950		8800	8950	9100	9150	9150	9200	9200
LOWER QUARTILE	8050	8500			8150	8200	8250	8250	8250
LOWER DECILE	7250	7650	7900	8050	8150	8200	0230	0230	
MEAN	8950	9500	9850	10150	10300	10450	10500	10550	10550
TOTAL NUMBER	1025	967	911	969	906	841	756	905	1162
NUMBERS OVER \$16000	0	3	1	1	4	5	8		19
NUMBERS UNDER \$4000	ō	Ó	Ō	0	0	0	0	0	0
MUMBERS UNDER \$4000	·	J	•						

Number of Technicians covered —



CONSTRUCTION AND MINING ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



			COI	STRUCTIO	ON AND MI	INING ALI	L			
	YEARS SINCE B S	0	1	2	3	4	5	•	7	•
	UPPER DECILE	9150	9550	9900	10250	10650	11000	11350	11750	12100
	UPPER QUARTILE	8150	8500	8850	9200	9550	9950	10250	10600	10950
	MEDIAN	7100	7400	7750	8100	8400	8750	9050	9350	7600
	LOWER QUARTILE	5800	6200	6600	6950	7350	770 0	8000	8250	8500
	LOWER DECILE	5300	5550	5850	6100	6350	6550	6800	7000	7150
LEGEND	MEAN	7100	7450	7800	8100	8450	8750	9050	9350	9650
LEGEND	TOTAL NUMBER	14	21	20	19	26	26	22	20	22
	NUMBERS OVER \$16000	17	Ō	0	0	0	20	ō	ō	ō
Upper Decile	NUMBERS UNDER \$4000	ŏ	ŏ	ŏ	ŏ	ŏ	ŏ	ŏ	ŏ	ň
• •	HOMBERS ONDER \$4000	·	U	U	·	•	Ū	•	•	•
Upper Quartile	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median —————	UPPER DECILE	12800	13750	14550	15200	15650	15950	16100	16150	15950
Lower Quartile ———	UPPER QUARTILE	11550	12400	13050	13500	13750	13850	13850	13700	13450
<u> </u>	MEDIAN	10100	10650	11000	11200	11250	11250	11200	11100	11000
Lower Decile — — —	LOWER QUARTILE	8850	9150	9250	9200	9050	8900	8800	8700	8650
	LOWER DECILE	7450	7700	7850	7850	7750	7650	7550	7450	7350
	MEAN	10100	10700	11100	11350	11450	11450	11400	11350	11250
	TOTAL NUMBER	51	83	34	46	50	39	32	48	55
	NUMBERS OVER \$16000	0	3	1	1	4	4	4	7	7
Number of Technicians	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
covered —	628									





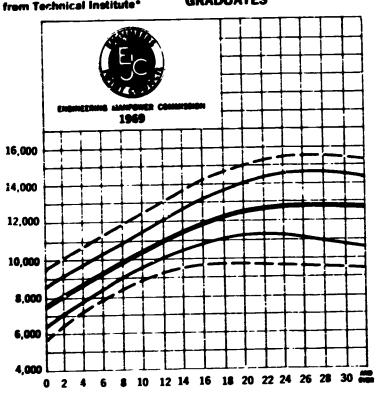
CONSTRUCTION AND MINING

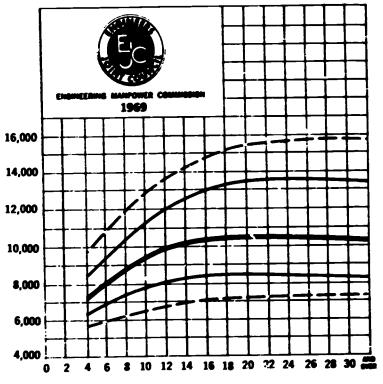
Annual Salary by Equivalent Years Since Graduatica from Technical Institute*



Annual Salary by Equivalent Years Since Graduation from Technical Institute*

NON-GRADUATES





CONSTRUCTION AND MINING GRADS

	YEARS SINCE B S	0	1	2	3	4	•	•		
	UPPER DECILE	9450	9750	10050	10350	10650	10950	11250	:1550	11850
	UPPER QUARTILE	8550	8800	9100	9400	9700	10000	10300	10£00	10900
	MEDIAN	7550	7850	8100	8400	8700	9000	9300	7600	9850
			6700	7050	7400	7750	8100	8400	8750	9050
	LOWER QUARTILE	6400			6850	7250	7600	7900	8200	8500
	LOWER DECILE	5750	6157	6500	••,0	,,,,	,,,,,			
1 50540	MEAN	7650	7900	€200	8500	8800	9100	9400	9700	10000
LEGEND						10	17	11	•	15
	TOTAL NUMBER	11	15	16	13	19	ŕó	•	Ó	Ŏ
	NUMBERS OVER \$16000	0	0	0	0	0		ŏ	ŏ	ŏ
Upper Decile	 NUMBERS UNDER \$4000	0	0	0	0	0	0	U	•	•
Upper Quartile	 YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Modian	UPPER DECILE	12450	13350	14150	14850	15350	15600	15600	15200	13650
	 UPPER QUARTILE	11500	12400	13250	13950	14450	14700	14700	14250	12600
Lower Quartile	 MEDIAN	10450	11200	11900	12400	12700	12850	12850	12600	11956
Lower Decile				10850	11150	11200	11150	10950	10700	10300
	LOWER QUARTILE	9650	10350		9750	9700	9650	9550	9450	9350
	LOWER DECILE	8950	9450	9700	4730	,,,,				
	MEAN	10550	11350	12050	12550	12850	12950	12850	12500	11600
	TOTAL NUMBER	19	39	16	16	12	•	7	13	10
	NUMBERS OVER \$16000	Ö	Ō	1	1	1	1	1	3	0
		ŏ	ő	ŏ	Ō	9	0	0	0	0
	NUMBERS UNDER \$4000	U	v	•	•					

Number of Technicians covered —

264

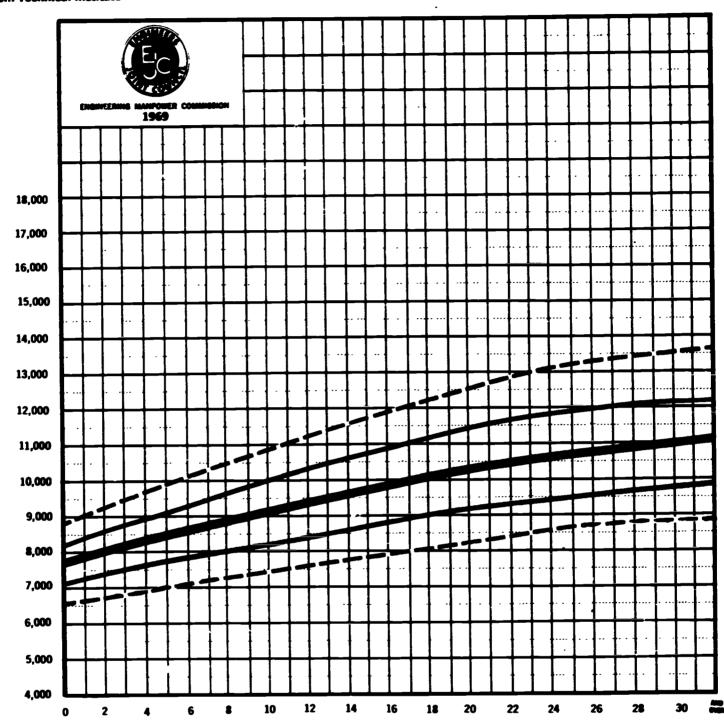
		CON	ISTR AND	.INING	NONGRADS	•			
YEARS SINCE B S	0	1	2	3	4	5	6	7	•
	v	7950	•	9150	9750	10350	10950	11500	12000
UPPER DECILE		680ů		7800	8360	8800	9350	9850	10300
UPPER QUARTILE		5650		6650	7100	7600	8050	8450	8850
MEDIAN		5350		6050	6350	6650	6950	7200	7450
LOWER QUARTI É LOWER DECILE		5450		5750	5850	6000	6150	6250	£ 50
MEAN		6200		7050	7500	7904	8 300	8650	9000
		_	4	6	7	,	11	11	7
TOTAL NUMBER	3	ŏ	ò	ŏ	0	0	0	0	0
NUMBERS OVER \$16000	0	0	ő	ŏ	ō	3	0	0	9
NUMBERS UNDER \$4000	0	U	J	•	•				
			15-17	18-20	21-23	24 25	27-29	30-34	35
YEARS SINCE 8 S	9-11	12-14	14850	15350	15650	15800	15900	15900	15950
UPPER DECILE	12950	14100	-	13400	13550	13550	13500	13350	13250
UPPER QUARTILE	11200	12300	13000 10350	10450	10400	10350	16300	10250	10200
MEDIAN	9450	10050		8450	8450	8400	4350	6300	8250
LOWER QUARTILE	7800	8269	8400	7150	7200	7300	7300	7350	7350
LOWER DECILE	6550	6800	7000	/150	7200	,,,,,	. , , ,		
MEAN	9600	10300	10700	10900	11000	11000	11000	10950	10900
TATAL MIMBED	32	44	18	30	38	33	25	35	45
TOTAL NUMBER	ő	3	Ö	ð	3	3	3	4	7
NUMBERS OVER \$16000 NUMBERS UNDER \$4000	ŏ	ó	Ŏ	Ō	0	0	0	ა	0

Number of Technicians cavered —



ELECTRIC UTILITIES ALL TECHNICIANS

Annual Salary by Equivalent Years Since Gracuation from Technical Institute*



		YEA'S SINCE B S	0	1	2	3	4	5	6	7	•
		UPPER DECILE	8850	9050	9250	9450	9650	9850	10050	10250	16450
		UPPER QUARTILE	8200	8400	8550	8750	8950	9100	9300	9450	9650
		MEDIAN	7750	7850	8000	8150	8300	8450	8550	8700	5850
		LOWER QUARTILE	7150	7250	7400	7500	7600	7700	7800	7930	8000
		LOWER DECILE	6500	6600	6700	6500	6900	7000	7100	7150	7250
		MEAN	7800	7950	8050	8200	8350	8500	8600	8750	8900
LEGEND		TOTAL NUMBER	107	157	141	139	116	136	146	132	132
		WIMBERS DVER \$16000	ò	ó		1	ō	0	Ō	0	0
		NUMBERS UNDER \$4000	ŏ	ŏ	Ô	ō	ŏ	ō	0	0	0
Upper Decile		NOWER'S UNDER 54000	•	•	•	•	•	_			
Upper Quertile		YEARS SINCE B S	9 11	12-14	15-17	1820	21-23	24-26	27-29	30-34	35
Oppor Georgia		UPPER DECILE	10650	11400	11950	12450	12400	13200	17453	1355u	13200
Median		JPPFR QUARTILE	10000	10500	:0950	11350	1:700	11950	12130	12200	11950
Lower Quertile		MEDIAN	7150	9500	9900	10250	10500	10750	10400	11050	10900
Lower Docile		LOWER QUARTILE	8200	8500	8800	9050	9300	950G	9700	9900	10100
	_ :=: _	LOWER DECILE	7450	7700	7950	8200	8400	8600	8750	8900	9100
		MEAN	9150	9550	9900	10250	10550	10400	11000	1.100	11100
		DTAL PUMBER	422	356	361	356	347	290	249	265	468
		AUMBERS OVE .160C	Ō	0	0	ŧ	1	0	0	7	4
		UMBERS UNDER \$4000	0	9	O	0	0	0	0	Ü	0

Number of Technicians covered —

4342



ELECTRIC UTILITIES ALL

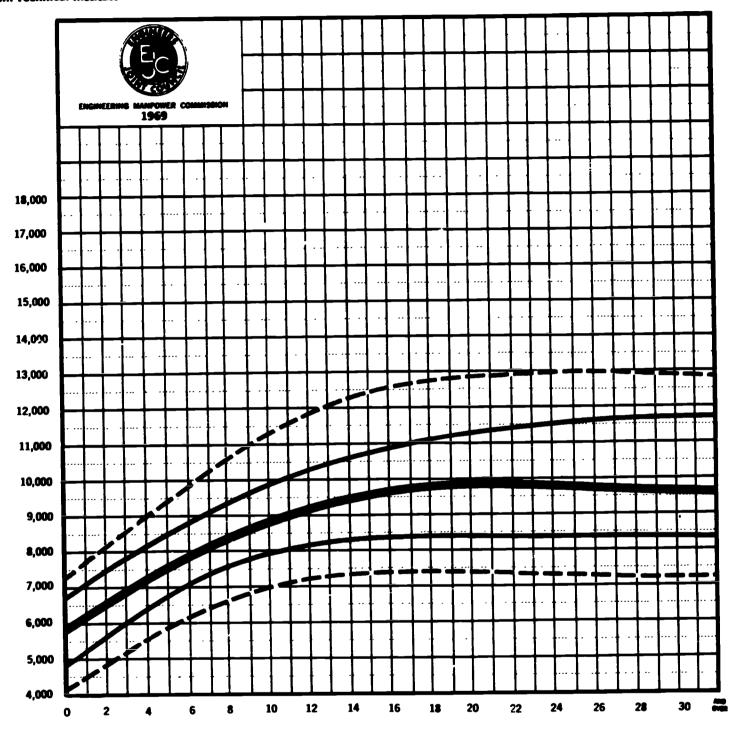
ELECTRIC UTILITIES



covered --

ENGINEERING AND CONSULTING FIRMS ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute®



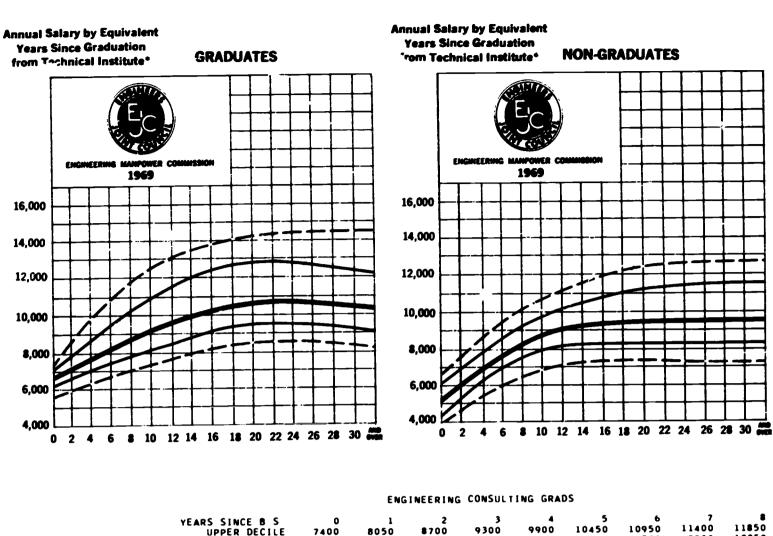
	YEARS SINCE B S UPPER DECILE UPPER QUARTILE MEDIAN LOWER QUARTILE LOWER DECILE	7300 6750 5950 4850 4150	7700 7100 6300 5250 4500	2 8150 7500 6600 5650 4850	3 8600 7850 6950 6050 5200	9000 8200 7250 6450 5550	5 9450 8500 7550 6750 5900	6 9850 8800 7859 7100 6150	7 10250 9100 8100 7350 6450	10600 9400 8400 7600 6650
	MEAN	5850	6200	6600	6950	7300	7630	7430	•••	
LEGEND	TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000	136 0 0	114 0 0	143 0 0	149 0 0	138 0 0	161 0 0	168 0 0	17 9 0 0	172 0 0
Upper Decile Upper Quartile Medien Lower Quartile Lower Decile	 YEARS SINCE B S UPPER DECILE UPPER QUARTILE MEDIAN LOWER QUARTILE LOWER DECILE	9-11 11250 9900 8850 7950 7000	12-14 12050 10500 9350 8250 7300	15-17 12550 10950 9650 8400 7400	18-20 12850 11250 9800 8450 7400	21-23 12950 11450 9800 8400 7350	24-26 13000 11600 9750 8400 7250	27-29 12950 11650 9650 8400 7200	30-34 12850 11700 9550 8350 7200	35 12750 11750 9450 8350 7150
	MEAN	9000	9500	9800	9900	9950	9950	9950	9955	9900
	TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000	421 1 0	329 0 0	284 1 0	238 1 0	213 2 0	177 2 0	135 5 0	156 3 0	282 4 0

Number of Technicians covered —

3605



ENGINEERING CONSULTING ALL



	YEARS SINCE B S	0	1	2	3	4	5	6	7	
	UPPER DECILE	7400	8050	8700	9300	9900	10450	10950	11400	11850
	UPPER QUARTILE	7100	7450	7850	8300	8700	9100	9500	9900	10250
	MEDIAN	6700	6950	7200	7500	7750	8000	8250	8500	8750
	LOWER QUARTILE	6200	6400	6600	6850	7050	7250	7450	7650	7850
	LOWER DECILE	5650	5800	5950	6150	6300	6500	6650	6850	7000
LEGEND	MEAN	6650	6950	7300	7600	7900	8250	8550	8850	9150
	TOTAL NUMBER	52	55	46	46	47	32	50	58	42
	NUMBERS OVER \$16000	ō	Ö	Ō	0	0	0	0	0	0
Upper Decile	 NUMBERS UNDER \$4000	Ŏ	Ö	0	0	0	0	0	0	0
Upper Quartile	 	0.11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median	YEARS SINCE B S	9-11	13300	13800	14100	14250	14350	14350	14400	14400
Lower Quartile	UPPER DECILE	12550 10950	11850	12450	12750	12800	12650	12400	12050	11550
_	 UPPER QUARTILE	9250	9850	10350	10650	10800	10750	10600	10250	9500
Lower Decile	MEDIAN	8200	8 700	9100	9400	9550	9500	9350	9000	8200
	LOWER QUAFTILE LOWER DECILE	7300	7750	8 150	8400	8550	8550	8450	8150	7350
	MEAN	9700	10350	10850	11150	11200	11100	10900	10550	10050
	TOTAL NUMBER	94	70	51	48	33	26	16	26	39
	NUMBERS OVER \$16000	1	O	0	1	2	0	2	1	0
	NUMBERS UNDER \$4000	ō	Ō	0	G	0	0	0	0	0

Number of Technicians covered —

831

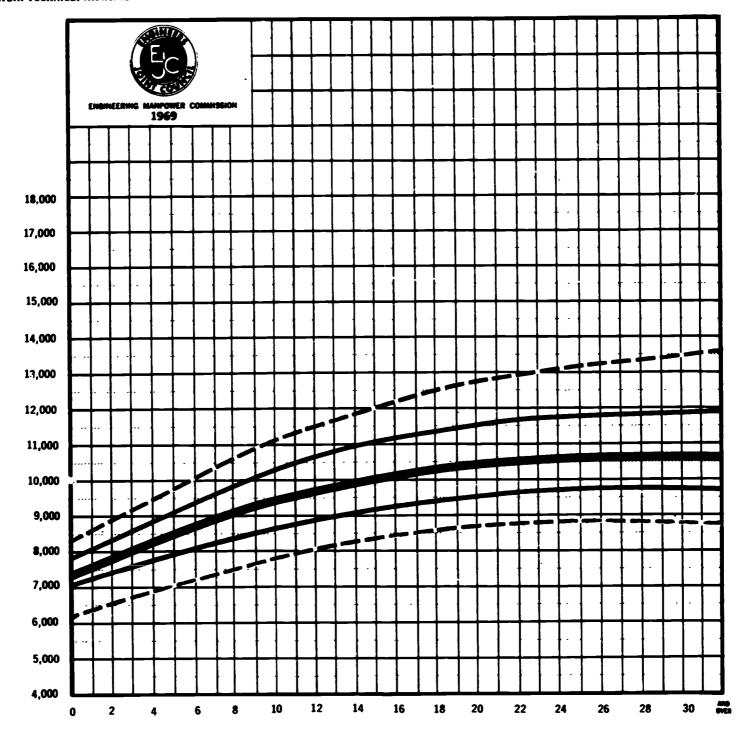
		EN	SINEURING	CONSULT	NONGRA	NDS			
YEARS SINCE B S	0	1	2	3	4	5	6	7	
UPPER DECILE	6700	7200	7650	8100	8 550	8950	9400	9750	10100
UPPER QUARTILE	6150	6600	7000	7400	7800	8200	8550	8850	9200
MEDIAN	5100	5650	6100	6600	7050	7400	7750	8050	8350
LOWER QUARTILE	4350	4850	5350	5800	€250	6650	7000	7250	7500
LOWER DECILE	3950	4300	4650	5050	5400	5700	6000	6300	6500
MEAN	5250	5750	6200	6650	7050	7450	7750	8100	8350
TOTAL NUMBER	84	59	97	103	91	129	118	121	130
NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
UPPER DECILE	10750	11450	12000	12350	12550	12700	12750	12750	12800
UPPER QUARTILE	9700	10350	10800	11100	11250	11400	11450	11500	11500
MEDIAN	8750	9150	9350	9450	9500	9550	9550	9550	9550
LOWER QUARTILE	7850	8150	8250	8300	8300	8300	8300	8300	8300
LOWER DECILE	6850	7150	7250	7250	7200	7150	7100	7100	7100
MEAN	8800	9250	9500	9650	9750	9800	9800	9850	9850
TOTAL NUMBER	327	259	233	190	180	151	119	140	243
MUMBERS OVER \$16000	0	0	1	0	0	2	3	2	4
SUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0

Number of Technicians covered —



RESEARCH AND DEVELOPMENT ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



RESEARCH AND DEVELOPMENT ALL

YEARS SINCE B S UPPER DECILE UPPER QUARTILE 8400 8700 7650 8350 7750 MEDIAN LOWER QUARTILE LOWER DECILE 7400 100 7050 MEAN 740U L300 LEGEND TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 **Upper Decile** YEARS SINCE B S UPPER DECILE UPPER QUARTILE 9-11 12-14 15-17 27-29 30-34 18-20 21-23 **Upper Quartile** 10300 10800 11950 12000 132() Median **Lewer Quertile** MEDIAN LIWER QUARTILE **Lawer Decile** LOWER DECILE MEAN TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 0 0 5 0 14 0 0 75 l 13 0





8 10 12 14 16 18 20 22 24 26 28 30

6

RESEARCH AND DEVELOPMENT

Annual Salary by Equivalent Annual Salary by Equivalent Years Since Graduation **Years Since Graduation NON-GRADUATES** from Technical Institute* **GRADUATES** from Technical Institute* 1969 16,000 16,000 14,000 14,000 12,000 12,000 10,000 10,000 8,000 8,000 6,000 6,000 4,000

			RES	EARCH AN	D DEV G	RADS				
	YEARS SINCE B S UPPER DECILE UPPER QUARTILE MEDIAN LOWER QUARTILE LOWER DECILE	0 8350 7900 7500 7250 7000	1 8700 8250 7800 7450 7150	2 9050 8550 8050 7650 7300	3 9400 8900 8350 7850 7450	4 9750 9200 8600 8050 7600	5 10050 9500 8850 8250 7700	6 10350 9800 9100 8450 7850	7 10650 10050 9350 8650 7950	8 10900 10250 9550 8800 8100
. FOTUD	MEAN	7600	7900	8150	8400	8650	8900	9100	9350	9550
Upper Decile	TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000	260 0 0	243 0 0	263 0 0	185 0 0	156 0 0	141 0 0	194 0 0	151 0 0	189 0 0
Upper Quartile Median Lower Quartile Lower Decile	YEARS SINCE B S UPPER DECILE UPPER QUARTILE MEDIAN LOWER QUARTILE LOWER DECILE	9-11 11400 10700 9950 9100 8300	12-14 11900 11100 10350 9500 8600	15-17 12200 11350 10600 9750 8850	18-20 12300 11450 10650 9900 9000	21-23 12300 11400 10650 9950 9050	24-26 12200 11300 10500 9900 9050	27-29 12050 11150 10350 9750 9000	30-34 11850 10950 10150 9500 8800	35 11650 10800 9850 9050 8350
	MEAN	9900	10300	10550	10650	10700	10600	10500	10350	10100
	TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000	442 0 0	331 0 0	267 0 0	209 0 0	101 1 0	56 0 0	61 1 0	75 0 0	43 0 0

Number of Technicians covered — 3367

4,000

		RES	EARCH AN	D DEV	NONGRADS				
				3	4	5	6	7	8
YEARS SINCE B S	0	1	2	8300	8650	9000	9350	9700	10050
UPPER DECILE	7200	7600	7950		8150	8450	8800	9100	9350
UPPER QUARTILE	6800	7150	7500	7800	7500	7850	8150	8450	8750
MEDIAN	5950	6350	6750	7150		7000	7300	7600	7900
LOWER QUARTILE	5200	5550	5950	5300	6650		6550	6850	7100
LOWER DECILE	4650	4950	5300	5600	9 95 0	6250	4 550	0030	
MEAN	5950	6350	6700	7050	7400	7750	8050	8350	8650
				4.5	79	97	130	156	161
TOTAL NUMBER	50	38	53	67	74	ő	0	0	0
NUMBERS OVER \$16000	0	0	0	0	0	ŏ	ŏ	ō	0
NUMBERS UNDER \$4000	0	0	0	0	U	J	•	•	
				10-20	21-23	24-26	27-29	30-34	35
YEARS SINCE B S	9-11	12-14	15-17	18-20	13000	13300	13500	13650	13750
UPPER DECILE	10650	11450	12100	12600	11650	11850	11950	12050	12100
UPPER QUARTILE	9900	10500	11000	11400		10550	10600	10600	10600
MEDIAN	9200	9700	10100	10300	10450		9550	9550	9550
LOWER QUARTILE	8350	8850	9200	9400	9500	9550	8650	8650	8650
LOWER DECILE	7550	8050	8400	8550	8650	8650	8630	•••	
MEAN	9100	9700	10150	10450	10650	10800	10850	10900	10950
			4.5.4	552	502	543	570	672	573
TOTAL NUMBER	520	500	484		502	5	12	14	7
NUMBERS OVER \$16000	0	0	0	0	0	ő	ō	Ō	0
NUMBERS UNDER \$4000	0	0	Ō	U	U	·	•	_	

Number of Technicians covered —

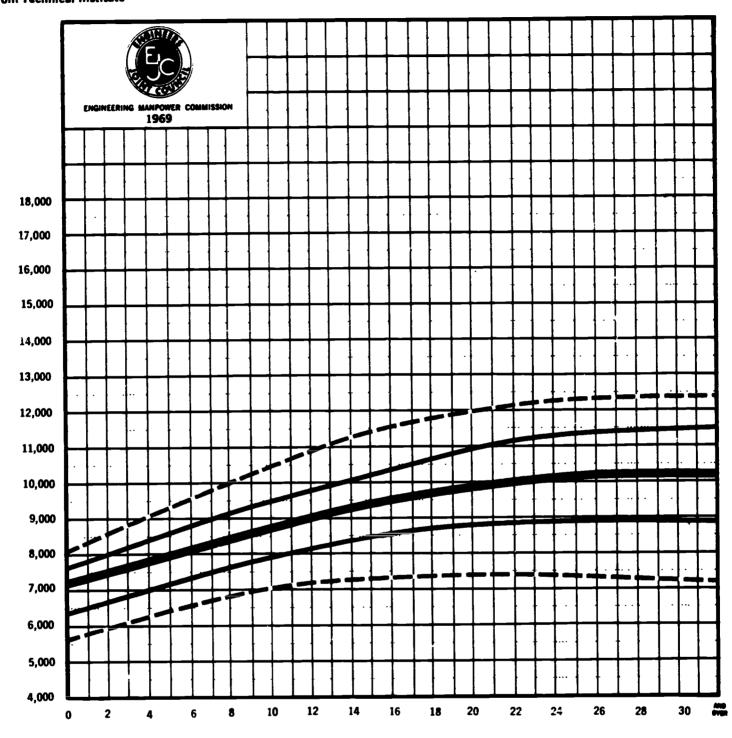
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ALL TECHNICIANS INDUSTRIAL R & D ONLY

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



			1 NC	DUSTRIAL	R AND D	ALL				
	YEARS SINCE B S	0	1	2	3	4	5	6	7	8
	UPPER DECILE	8000	8250	8500	8800	9050	9300	9550	9800	10000
	UPPER QUARTILE	7600	7800	8000	8200	8400	8600	8750	8950	9150
	MEDIAN	7100	7300	7450	7600	7800	7950	6150	8300	8450
	LOWER QUARTILE	6350	6500	6700	6850	7000	7150	7350	7500	7650
	LOWER DECILE	5600	5800	5950	6100	6250.	6400	6550	6700	6800
	MEAN	6950	7150	7350	7500	7700	7900	8050	8250	8490
LEGEND	-0	4.0	15	2.	35	31	31	32	30	29
ELGEND	TOTAL NUMBER	40		2 8 0	36	ő	ő	ō	Ö	0
	NUMBERS OVER \$16000	0	0	0	ŏ	ŏ	ŏ	ŏ	ŏ	Ō
Upper Decile	NUMBERS UNDER \$4000	0	U	U	U	•	•	•	•	
• •					18-20	21-23	24-26	27-29	30-34	35
Upper Quartile ———	YEARS SINCE B S	9-11	12-14	15-17	11900	12100	12250	12300	12300	12150
Median -	UPPER DEC' E	10450	11050	11550	10850	11150	11350	11450	11500	11300
Lower Quartile	UPPER QUARTILE	9500	10000	10450	9800	10000	10100	10150	10100	9850
•	MEDIAN	8750	9150	9550	8 750	8850	8950	8950	8900	8750
Lower Decile — — —	LOWER QUARTILE	7900	8250	8550	7350	7350	7300	7250	7200	7100
	LOWER DECILE	7000	7200	7300	/350	7330	7300	7230	,,,,	,
	MEAN	8750	9150	9500	9800	9950	10050	10050	10000	9800
	TOTAL NUMBER	97	84	77	77	64	49	62	41	52
	NUMBERS OVER \$16000	0	0	0	0	0	ð	0	0	0
	NUMBERS UNDER \$4000	Ö	0	0	0	0	0	0	0	0
Number of Technicians										

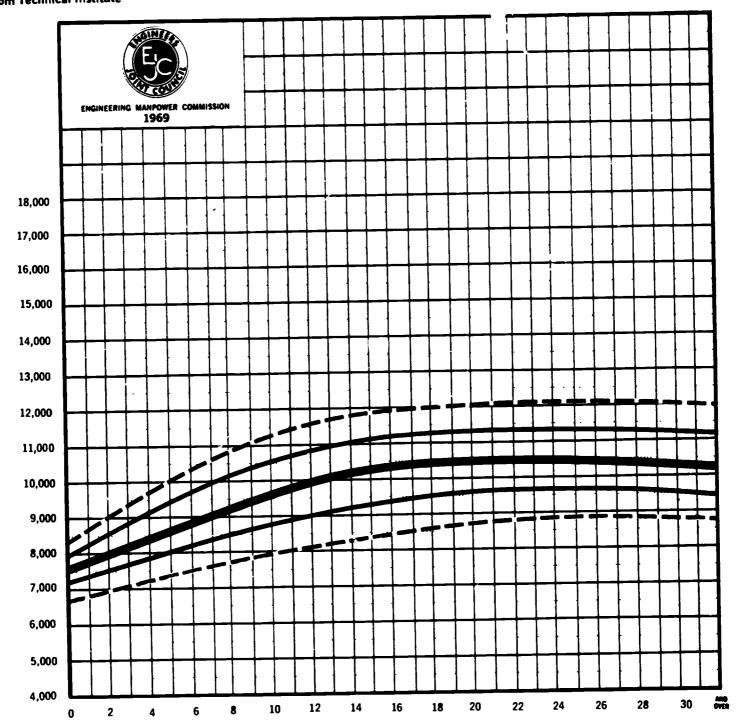
874



covered -

ALL TECHNICIANS RESEARCH LABORATORIES ONLY

Annual Salary by Equivalent Years Since Graduation from Technical Institute®



			RES	EARCH LA	BS ALL					
	YEARS SINCE B S UPPER DECILE UPPER QUARTILE MEDIAN LOWER QUARTILE LOWER DECILE	0 8350 7900 7500 7150 6650	1 8700 8200 7750 7350 6800	2 9100 8550 8000 7500 6950	3 9450 8850 8250 7700 7050	4 9750 9150 8450 7850 7200	5 10050 9450 8700 8050 7300	6 10350 9700 8900 8200 7450	7 10600 9950 9100 8350 7550	8 10850 10150 9300 8500 7700
	MEAN	7450	7750	8000	8200	8450	8700	2900	9100	9300
Upper Decile	TOTAL NUMBER Numbers over \$16000 Numbers under \$4000	260 0 0	244 0 0	254 0 0	163 0 0	151 0 0	142 0 0	201 0 0	168 0 0	722 0 0
Upper Quartile Median Lower Quartile Lower Decile	YEARS SINCE B S UPPER DECILE UPPER QUARTILE MEDIAN LOWER QUARTILE	9-11 11250 10550 9650 8750	12-14 11650 10950 10050 9100	15-17 11900 11200 10300 9350	18-20 12000 11300 10450 9550 8650	21-23 12050 11350 10500 9600 8750	24-26 12050 11300 10450 9600 8850	27-29 12000 11250 10350 9550 8800	30-34 11950 11200 10200 9450 8750	35 11950 11150 2000 9150 8450
	LOWER DECILE MEAN	7900 9600	10000	8450 10250	10400	10450	10450	10350	10250	10100
Number of Technicians	TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000	626	534 0 0	451 0 0	495 0 0	343 0 0	346 0 0	311 0 0	413 0 0	334 0 0
covered —	5658									



TRANSPORTATION, COMMUNICATIONS,

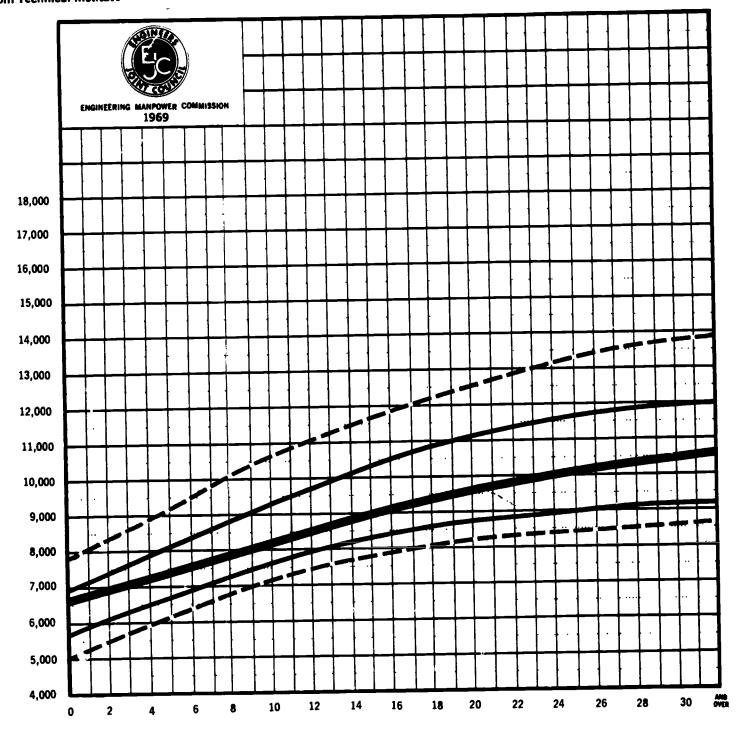
AND GAS UTILITIES

The number of technicians reported under this industry group was not sufficient to warrant the publication of data tables and curves broken down by graduate and nongraduate categories.



TRANSPORTATION, COMMUNICATIONS, AND GAS UTILITIES ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



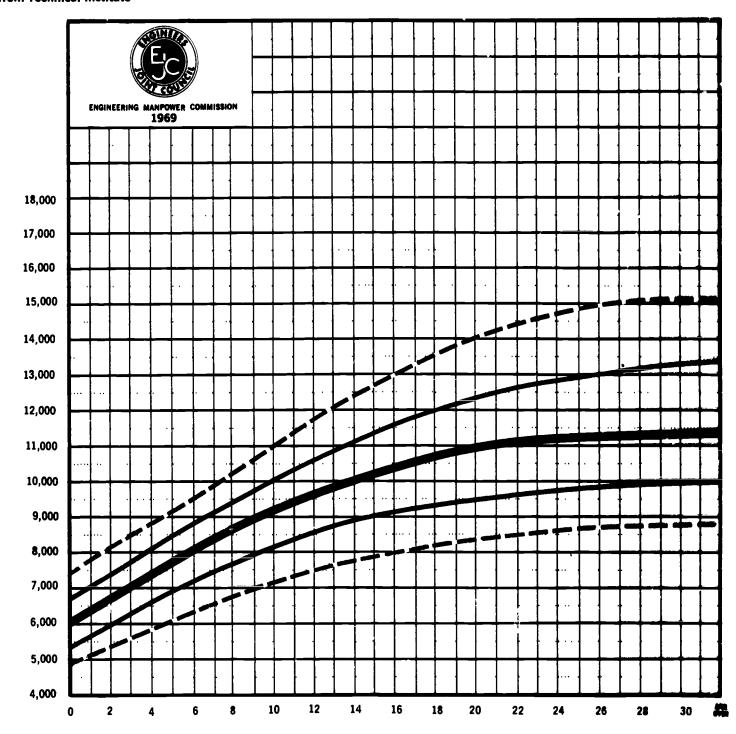
			CON	MUNICATI	ONS AND	TRANSP	ALL			
	YEARS SINCE B S	0	,	2	3	4	5	6	7	. 8
		7900	8150	8400	8700	8950	9250	9500	9750	10050
	UPPER DECILE		7150	7400	7650	7900	8150	8400	8650	8850
	UPPER QUARTILE	6950	6750	6950	7100	7250	7400	7550	7750	7900
	MEDIAN	6600			6300	6500	6700	6900	7100	7300
	LOWER QUARTILE	5650	5900	6100		5950	6150	6400	6600	6800
	LOWER DECILE	5000	5250	5500	5700	3430	0130	0.400		
	MEAN	6450	6650	6900	7100	7300	7550	7750	7950	8150
LEGEND			4	17	21	25	28	40	42	33 0
FEGEIA	TOTAL NUMBER	18	6	ó	ō	ō	Ō	0	0	0
	NUMBERS OVER \$16000	0	0	0	0	ŏ	ŏ	0	0	0
Maria Beelle	NUMBERS UNDER \$4000	0	U	U	v	Ū	•	_		
Upper Decile — —							24-26	27-29	30-34	35
Upper Quartile ———	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	13300	13600	13900	14150
	UPPER DECILE	10550	11250	11900	12450	12900			12000	12050
Median	UPPER QUARTILE	9300	9950	10550	11000	11400	11650	11850	10550	10700
Lower Quartile	MEDIAN	8200	8700	9100	9500	9850	10150	10350		9200
Lower Decile	LOWER QUARTILE	7600	8050	8400	8650	8850	9000	9100	9150	
Fond, pacile	LOWER DECILE	7150	7550	7900	8150	8300	8450	8500	8550	8600
	MEAN	8550	9050	9500	9900	10250	10500	10650	10850	11000
	TOTAL NUMBER	94	115	108	119	110	82	104	96	130
	TOTAL NUMBER		110	0	Ö	0	0	2	2	4
	NUMBERS OVER \$16000	0	0	ŏ	ŏ	ō	0	0	0	0
	NUMBERS UNDER \$4000	0	U	U	v	•	•			
Number of Technicians										

Number of Technicians covered —



FEDERAL GOVERNMENT ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



			FEI	DERAL GO	V = R NME N T	ALL				
	YEARS SINCE B S	0	1	2	3	4	5	6	7	8
	UPPER DECILE	7400	7/50	8100	8450	8800	9150	9500	9900	10250
	UPPER QUARTILE	6750	7100	7450	7800	8150	8450	8800	9150	9450
	MEDIAN	6000	6350	6700	7050	7400	7750	8100	8400	2700
	LOWER QUARTILE	5400	5700	6000	6300	6600	6900	7150	7400	7650
	LOWER DECILE	4800	5100	5350	5600	5850	6100	6300	6550	6750
	MEAN	6050	6400	6700	7050	7400	7700	8050	8350	8600
LEGEND										
CLULITO	TOTAL NUMBER	52	70	101	110	96	126	150	168	175
	NUMBERS OVER \$16000	0	0	0	0	0	0	0	0	0
Upper Decile	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	O	0
Upper Quartile	 YEARS SINCE B S 	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median	UPPER DECILE	11000	12050	13000	13850	14450	14850	15050	15100	14850
	UPPER QUARTILE	10050	10900	11600	12200	12650	12950	13200	13400	13500
Lower Quartile	MEDIAN	9200	9900	10400	10800	11050	11200	11300	11400	11450
Lower Decile — — —	LOWER QUARTILE	8100	8700	9100	9450	9650	9850	9950	10000	10050
	LOWER DECILE	7150	7650	8000	8300	8500	8£50	8700	●800	8800
	MEAN	9150	9900	10450	10900	11200	11400	11550	11700	11750
	TOTAL NUMBER	443	403	426	410	446	500	595	707	604
	NUMBERS OVER \$16000	1	1	1	5	10	18	3 3	40	15
	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	Ō	Ō
Number of Technicians							•			
covered —	5582									



LOWER QUARTILE LOWER DECILE MEAN TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 YEARS SINCE B S 18-20 21-23 24-26 27-29 30-34 UPPER DECILE UPPER QUARTILE 11650 12300 13050 13250 13400

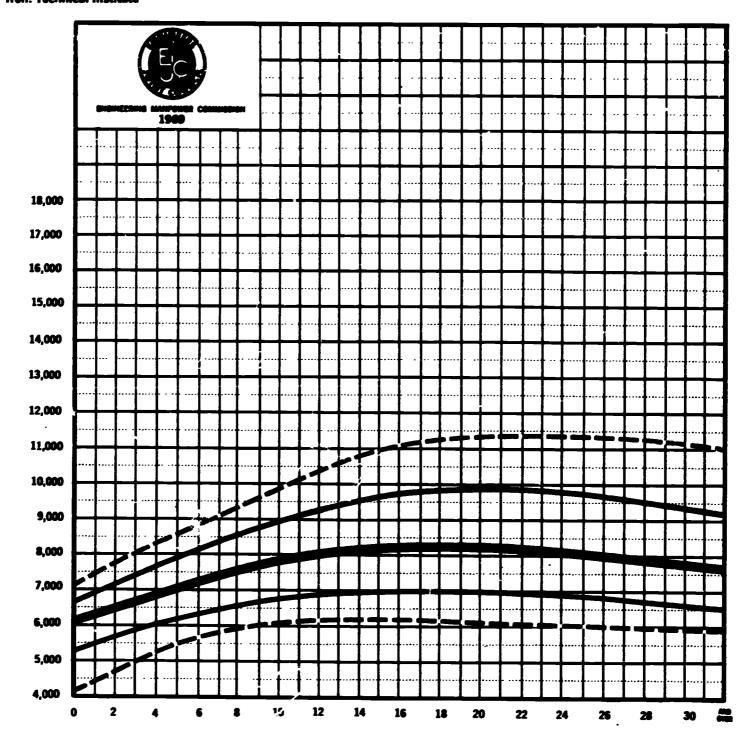
MEDIAN LOWER QUARTILE LOWER DECILE MEAN TOTAL NUMBER NUMBERS OVER \$16000 NUMBERS UNDER \$4000 1

Number of Technicians covered -



STATE AND LOCAL GOVERNMENTS ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from: Technical Institute*



			ST	ATE AND	LOCAL GO	VT ALL				
	YEARS SINCE B S.	0	1	2	3	4	5	6	7	
	UPPER DECILE	7150	7450	7750	8050	8350	8650	8900	9200	9450
	UPPER QUARTILE	6550	6800	7050	7350	7600	7850	8100	8350	8550
	MEDIAN	6050	6250	6450	6650	6850	7050	7250	7400	7550
	LOWER QUARTILE	5350	5550	5700	5900	6050	6200	6300	6450	6550
•	LOWER DECILE	4050	4400	4700	5000	5300	5500	5700	5850	5950
1 FORMS	MEAN	5900	6150	6400	6600	6850	7050	7250	7450	7600
LEGEND	TOTAL NUMBER	• • •								
	NUMBERS OVER \$16000	562	608	744	773	751	852	967	908	818
	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0
Upper Decile	MUMBERS UNDER SAUUU	0	0	0	0	0	0	0	0	0
Upper Quartile ———	YEARS SINCE B S.	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median	UPPER DECILE	9950	10600	11050	11300	11400	11400	11250	11000	10550
	UPPER QUARTILE	8750	9450	9750	7850	7800	9700	9450	9150	8 700
Lower Quartile	MEDIAN	7800	8100	8200	8250	8150	8000	7850	7600	7300
Lewer Decile	LOWER QUARTILE	6750	6950	7000	7000	6900	6800	6650	6500	6300
	LOWER DECILE	6100	6150	6150	6050	6000	6000	5950	5950	5950
	MEAN	7900	8250	8450	8500	8450	8350	8200	8050	7800
	TOTAL NUMBER	1978	1583	1205	901	851	742	675	1049	1817
	NUMBERS OVER \$16000	0	0	0	0	0	2	2	1	3
	NUMBERS UNDER \$4000	0	0	0	Ò	Ō	Ō	ō	ō	Ó
Number of Technicians						-	•	•	•	•
covered —	17784									

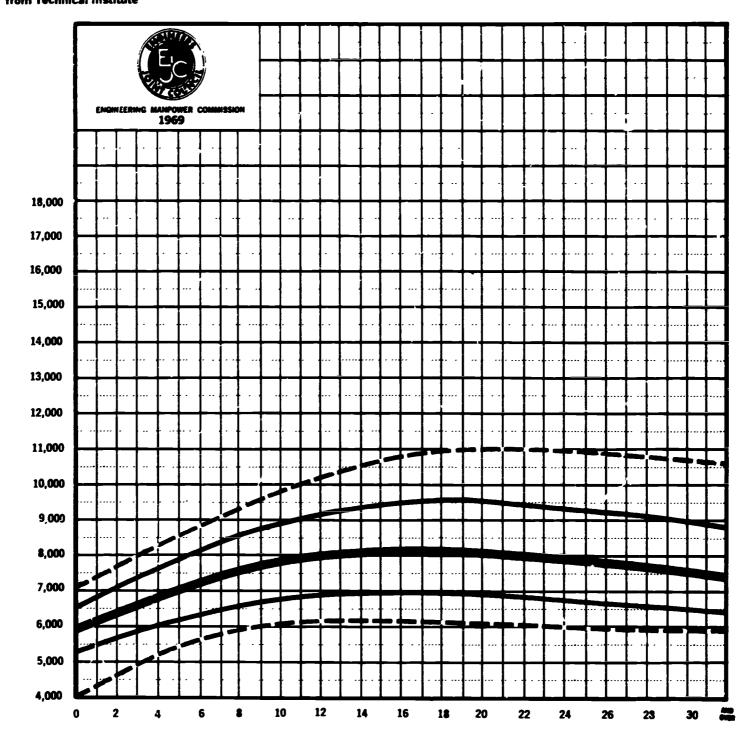






ALL TECHNICIANS STATE HIGHWAY DEPARTMENTS ONLY

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



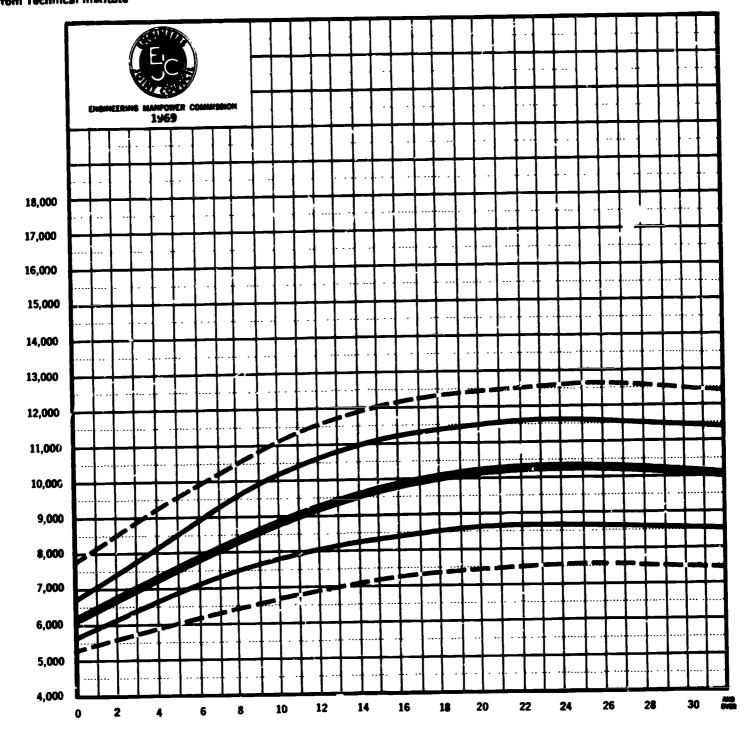
	STATE HIGHWAY ALL													
	YEARS SINCE B S	0	1	2	3	4	5	6	7					
	UPPER DECILE	7100	7400	7700	8000	8300	8600	≥900	9150	9450				
	UPPER QUARTILE	6500	6750	7050	7200	7600	7850	8100	8300	8550				
	MEDIAN	6000	6250	6450	6650	6850	7050	7250	7400	7550				
	LOWER QUARTILE	5300	5500	5700	5850	6050	6200	6300	6450	6550				
	LOWER DECILE	4000	4350	4650	4950	5250	5450	5650	5803	5950				
LEGEND	MEAN	5850	6100	6350	6600	6830	7050	7250	7400	7600				
	TOTAL NUMBER	541	588	713	732	707	813	941	879	795				
	NUMBERS OVER \$16000	Ō	ō	Ö	Ō	0	ő	Ō	Ö	Ō				
Upper Decile	NUMBERS UNDER \$4000	Ō	Ö	Ō	Ō	Ö	Ċ	ō	Ō	Ō				
Upper Quartile	YEARS SINCE B S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35				
Median	UPPER DECILE	9900	10450	10800	11000	11000	10900	10750	10550	10200				
Lower Quartile ———	UPPER QUARTILE	8900	9307	9500	9550	9450	9250	9050	8800	8450				
Lewer Decile	MEDIAN	7800	8000	8100	8050	7950	7800	7600	7400	7200				
	LOWER QUARTILE	6~>0	6900	6950	6900	6800	6650	6550	6400	6250				
	LOWER DECILE	6100	6150	6100	6050	6000	5950	5900	5900	5850				
	MEAN	7850	8150	8300	8300	8250	8100	8000	7800	7600				
	TOTAL NUMBER	1902	1501	1115	802	742	654	596	966	1654				
	NUMBERS OVER \$16000	0	0	0	0	0	1	1	0	1				
Number of Technicians	NUMBERS UNDER \$4000	0	0	0	0	0	0	0	0	0				
covered	16641													

*Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.



ALL TECHNICIANS LOCAL GOVERNMENT ONLY

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



			L00	AL GOVER	NMENT AL	. L				
	WEARS SINGE B S	0	1	2	3	4	5	6	7	
	YEARS SINCE B S	7800	8150	8500	8850	9200	9550	9900	10200	10500
	UPPER OECILE	6700	7100	7450	7850	820C	8550	8900	9250	9550
	UPPER QUARTILE	6150	6450	6750	7000	7300	7600	7850	8100	8400
	MEDIAN		5900	6150	6400	6650	6900	7100	7300	7500
	LOWER QUARTILE	5650		5550	5750	5900	6650	6200	6300	6450
	LOWER DECILE	5250	5400	3330	3730	2.00				
	MEAN	6200	6550	6850	7150	7450	7750	8000	8250	8500
LECEND				••	41	44	39	26	29	23
LEGEND	TOTAL NUMBER	21	20	31		70	ó	ō	Ö	0
	NUMBERS OVER \$16000	Ō	0	0	0	ŏ	ŏ	ŏ	ō	0
	NUMBERS UNDER \$4000	0	0	U	U	·	•	•	_	
Upper Decile ———	_					. 1-23	24-26	27-29	30-34	35
Upper Quartile ———	YEARS SINCE B.S	9-11	12-14	15-17	18-20		12550	12500	12400	12300
	UPPER OECILE	11050	11700	12150	12400	.2500	11550	11500	11400	11300
Median	UPPER QUARTILE	10150	10800	11250	11450	11550	10250	10150	10000	9750
Lower Quartile	MEGIAN	\$950	9450	9900	10150	10250	8600	8550	8500	8400
Lower Decile	LOWER QUARTILE	7850	8 200	8450	8600	8650		7500	7450	7250
	LOWER DECILE	6769	7000	7250	7450	7500	7550	7500	7430	,,,,
	MEAN	8950	•500	9850	10050	10100	10100	10050	9950	9850
	TOTAL NUMBER	76	82	. 90	99	109		79	83	163
	NUMBERS OVER \$16000	70	ō	Ċ	Ō	0	1	1 0	1	2
		ŏ	ŏ	Ó	Ō	0	0	0	0	0
	NUMBERS UNDER \$4000	U	•	•	_					
Number of Technicians										

1143

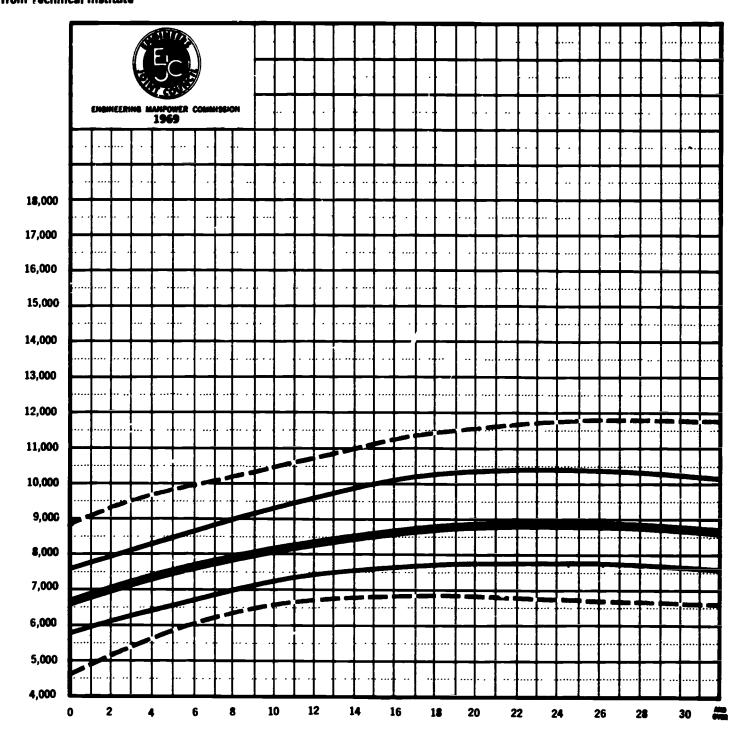
*Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.



covered -

EDUCATIONAL INSTITUTIONS ALL TECHNICIANS

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



			CO	LLEGES A	LL					
	PEARS SINCE B S	0	1	2	3	4	5	6	7	
	UPPER DECILE	8950	9100	9250	9400	9600	975G	9900	10050	10200
	UPPER QUARTILE	7600	7800	7950	8150	8300	8500	8650	8850	9000
	MEDIAN	6700	6850	7000	7150	7300	7450	7600	7750	7900
	LOWER QUARTILE	5800	5950	6100	6300	6450	6600	6750	6900	7,00
	LOWER DECILE	4650	4900	5150	5400	5650	5850	6050	6200	. 350
I EVENU	MEAN	6850	7000	7150	7300	7450	7600	7750	7900	8050
LEGEND	TOTAL NUMBER	20	12	16	27	21	38	43	45	47
/	NUMBERS OVER \$16000	0	0	Ō	Ö	Ö	Ö	Ö	Ō	Ö
Upper Decile	NUMBERS UNDER \$4000	0	Ō	Ō	ō	ō	ŏ	Ö	ŏ	ŏ
Upper Quartile ———	YEARS SINCE B.S	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35
Median ————	UFPER DECILE	10500	10900	11250	11500	11700	11800	11800	11700	11100
Lower Quartile	_ UPPER QUARTILE	9300	9750	10050	10300	10450	10450	10400	10150	9400
~	MEDIAN	8150	8450	8700	8850.	8950	8900	8850	8650	8200
Lower Decile	- LOWER QUARTILE	7250	7500	7650	7750	7750	7750	7650	7550	7400
	LOWER DECILE	6600	6750	6800	6800	6750	6650	6600	6550	6500
	MEAN	8 300	8650	8900	9050	9150	9150	9050	8900	8450
	TOTAL NUMBER	12:	119	111	130	128	132	118	178	186
	NUMBERS OVER \$16000	0	1	0	0	0		0	Ō	ō
	NUMBERS UNDER \$4000	0	0	0	0	Ō	0	Ō	ō	ŏ
Number of Technicians								_	•	•
covered —	1492									

*Base year (0 years since graduation) is 1969. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.





PARTICIPANTS IN THE 1969 TECHNICIANS' SALARY SURVEY

AEROSPACE

Aero-Flow Dynamics, Inc., Aero-Corry Division The Aerospace Corporation Avco Lycoming Division The Bendix Corporation, Instruments & Life Support Division The Boeing Company, Seattle The Boeing Company, Vartol Division Continental Aviation and Engineering Endevco Corporation ITT Aerospace/Optical Division Lear Siegler, Inc., Power Equipment Division LTV Aerospace Corp., Missiles and Space Division Perkin-Elmer Corporation Roseon Corporation, Hydraulic Unita Rosemount Engineering Company Sundstrand Corporation Thickol Chemical Corporation, Nuntavilla Division TRM, Inc., Tapco Facility (Equipment Group)

Acushnet Company, Rubber Division American Cyanamid Company American Potash & Chemical Corporation American Tobacco Company Atlantic Richfield Hanford Company Cabot Corporation, Boston Cabot Corporation, Pampa, Texas Dola Company Douglas United Nuclear Corporation The Dow Chemical Company E. I. du Pont de Nemoure & Co., Inc. Elcor Chemical Corporation Ensign Bickford Company ESB Inc., Ray-O-Vec Division

ESB Inc., Research Center

(R) Ethyl Corporation, Detroit Research Laboratories

Palataff Brawing Corporation
W. R. Grace & Co., Davison Chemical Division

W. R. Grace & Co., Industrial Chemicals Group

(R) Indian Head Inc., Joseph Banczoft & Sone Co., Licensing Division Inmont Corporation

Iows Paint Manufacturing Company Jefferson Chemical Company

(R) Milchem Inc., R & D Massissippi Chemical Corporation Mational Biscuit Company

National Starch and Chemical Corporation

Norden Laboratorias, Inc. Ortho Pharmaceutical Corporation Paters Meat Products, Inc.

Rohm and Heas Company Standard Brands, Inc., Clinton Corn Processing Company Stephan Chemical Company (R) Union Carbide, Tarrytown Technical Center

United States Borax and Chemical Corporation

OTHER CHEMICAL PROCESS INDUSTRIES

Alpha Portland Coment Company American Saint Gobain Corporation Consolidated Papers, Inc. Corning Glass Works Eastex Inc. Georgie Pacific, Crossett, Arkansas Hammermill Paper Company, Eris, Pennsylvania Hoerner Malderf Corporation, Missouls Division Ingram-Richardson, Inc. x, Inc. Misseuri Portland Cement Company Morthwestern States Portlant Company Permeglass, Inc. Riegal Paper Corporation, Milford, N.J. Riegal Paper Cerporation, Riegalwood, N.C.

ELECTRICAL MOUIPHENT

Acme Electric Corporation Amana Refrigeration, Inc. American Electronic Laboratories Inc., Landsale, Panneylvania MIP IRC. Bodine Electric Company Boston Insulated Wire & Cable Company

Control Transformer Corporation Emerson Electric Company Purnes Electric Company General Railway Signal Company Heinemann Electric Company The Hoover Company ITT Blackburn Company Jefferson Electric Company Kearney-National Inc. - Kearney Division Littelfuse, Inc. The Maytag Company Hoog Inc. e Centrels Division Red Jacket Manufacturing Company Sciaky Brothers, Inc. Seebar Company Spencer Turbine Company heam Appliance Company Sybron Corporation - Tayler Instrument Process Control Division

ELECTRONIC BOUJPHENT

American Electronic Laboratories, Inc., Colmar, Pennsylvania A.R.F. Products, Inc.

Baird-Atomic, Inc.
(A) Bendie Avienics Division

Bendia Cerperation, Automotive Electronics Division

Bendix Corporation, Communication Division Bendia Research Laboratories

Bourns/CAI

The Bunker-Ramo Corporation, Business & Industry Division Cambridge Instrument Company, Inc.

(A) The Cessna Aircreft Company, Aircreft Radia Corporation

Celline Radio Cempany Control Data Corporation Cook Electric Commany Electronic Communications, Inc.

Emerson TV & Radio Company

(A) Fairchild Hiller Corporation, Space & Electronic Systems Division General Radio Company

Globe-Union The Hallicrefters Company Hewlett-Packard Company

(A) Heneywell, Inc.

International Business Machines Corporation E. F. Johnson Company Leeds & Northrup Company Loral Electronics Syste Magnavek, Fort Wayne, Indiana Motorele Inc., Franklin Park, Illineis Metorola Inc., Communications Division Meptune Meter Company, Revere Electronic Division Philos-Ford Corporation, Microelectronics Division Pickard & Burns Electronics

Radiation Inc. (R) RCA Laboratories, David Sarnoff Research Center Recognition Bauipment Inc. Singer-Link Division: 5.5.0. Stromberg-Carlson Corporation Teradyne, inc.

Trans-Sonics, Inc. Warwick Electronics Inc. Western Electric Company, Inc. Zenith Radio Corporation

MACHINERY

Addressograph Multigraph Corporation, Cleveland, Chic Alco Preducte, Inc., Alco Engine, Inc. American Chain & Cable Company, Inc., Adrian, Michigan American Chain & Cable Company, Inc., Bristol Divison

Abox Corporation, Donison Division
(R) Abox Corporation, Donison Research Center Artisan Industries Inc. Avoo New Idea Division Bendix Cutting Teols, Industrial Teols Division Bowles Engineering Corporation Carrier Air Conditioning Company Clyde Iron Werks, Inc. Cummins Engine Company, Inc. Dresser Industries, Inc., - CECD & CTCD Dymo Industries, Inc. Preightliner Corporation Gardner-Denver Cempany, Quincy Division

Gehl Company

Harris-Intertype Corporation, Harris-Seybold Company (R) Marris-Intertype Corporation, Research Center Hartferd Special Machinery Company Hayssen Manufacturing Company Heasten Carperation

The Hy-Dynamic Company Hyster Company Koehring Company, MPM Division Lilliaton Corporation The Mishle Co The Oilgear Company Petersen Manufacturing Company Prett & Whitney Iac.

The Raymond Corporation Reed Relled Thread Die Company Nex Chainbelt Inc., Bearing Division St. Regis, CP Division

SKP Industries Inc.

Sperry Rand Corporation, New Helland Division Stewart-Marner Corporation, Alemite and Instrument Division

Turbo Machine Company Twin Diec, Inc. **USM Corporation**

The Vendo Company, Kansas City, Missouri Mober Marking Systems, Inc. Westinghouse Air Brake Company , CED

MISCELLANDOUS MANUFACTURETHO

Columbian Rope Camp Conved Corporation The Parker Pen Company Heward W. Same & Company, Inc. Varce Inc. Univia, Inc. Zimmer Manufacturing Company



METALS AND PARRICATED PRODUCTS

ACF Industries, Inc. Advertising Metal Display Company Airthern Manufacturing American Can Company Ameted Industries, Inc., Chicago Andala Company

(R) Armoo Steel Corporation, Research Facility Associated Piping & Engineering Corporation Aute Specialties Manufacturing Company Avoo Ordnance Division Babcock and Milcox Company

(R) Babcock & Wilcox Company, Research Center Bradley Washfountein Camear Screw & Manufecturing Chamberlein Manufecturing Corporation

Colt Industries, Crucible Inc., Steinless and Alloy Division (C) Colt Industries, Crucible Inc., Materials Research Center

Columbus McKinnon Corporation Crane Company - USA Parrell-Cheek Steel Company Fisher-Price Toys, Inc. PMC Corporation, Link-Selt Speeder Division Pruehauf Corporation, Paceco Division General Dynamics, Electric Boat Division Graham Manufacturing Company, Inc Greeen Manufacturing Company Hale Fire Pump Company Harvey Hubbell, Inc., Kellems Division Ideal Corporation Inland Steel Company Intertherm, Inc. Kelsey-Hayee Company, Romulus, Michigan Kelsey Hayes Company, Franch 6 Necht Division King-Seelsy Thermos Company Likaside Tridge & Steel Company Litton Industries, Hewitt-Robins, Inc., Whitney Chain Operations Lord Corporation Midland Rose Corporation, National Castings Division Mine Safety Appliances Company Modine Manufacturing Company Mational Steel and Shipbuilding Company Mational Steel Corporation, Meirton Steel Division Oldberg Manufacturing Company, Northern Tube Division Olin Corporation, New Haven, Connecticut Pittaburgh Canfield Corporation Possera Regulator mington Arms Company, Inc. Rex Chainbelt Inc., Mathews Conveyor Division The Rochester Corporation SI Handline Systems, Inc. Standard Conveyor Company Thompson Pipe & Steel Company The Timkin Roller Seering Company Velmont Industries, Inc. The Vendo Company, Aurors, Illinois Marner Electric Brake & Clutch Company

PETROLEUN

(R) American Oil Company, Research & Development Department Amerada-Heas Corporation, Amerada Division Atlantic Richfield Company Cities Service Oil Company, Laka Charles, Louisians Cities Service Oil Company, Tules, Oklahoma Colonial Pipeline Company Continental Oil Company, Houston, Texas Continental Oil Company, Wranshall, Minnesota Kerr-McGee Corporation

Whealing-Pittsburgh Steel Corporation White Pina Copper Company

Harathon Oil Company, Findley, Ohio
(R) Marathon Oil Company, Denver Research Center
Plantation Pipe Line Company
Pertland Pipe Line Company
Standard Oil and Gas Company
Standard Oil Company of Colifornia
Standard Oil Company of Ohio
The Superior Oil Company
Tennaco Oil Company
United Oil Company
United Oil Company
Universal Oil Preducts Company

TRANSPORTATION, COMMUNICATIONS, AND GAS UTILITIES

(A) Braniff International
Carolina Telephone & Telegraph Company, Engineering Department
Columbia Gas of Pennsylvania, Inc.
Commonwealth Telephone Company
General Telephone Company of Kentucky
General Telephone Company of Michigan
General Telephone Company of Chio
General Telephone Company of the Seuthwest
ITT Defense Communications Division
Jayhank Pipeline Corporation
Michigan Censolidated Gas Company
Herfolk and Mestern Railway Company
Horthern Illinois Gas Company
Horthern Pacific Railway Company
Panhandla Eastern Pipe Line Company
The Peoples Gas Light and Coke Company

(A) Piedment Airlines Southern Union Gas Company

The Peoples Natural Gas Company

Texas Eastern Transmission Corporation Transcontinental Gas Pipe Line Corporation (A) United Air Lines Washington Natural Gas Company

Bankhead Mining Company, Inc.

CONSTRUCTION AND MINING

The Bunker Nill Company Burke Concrete Accessories, Inc. The Carey Salt Company Chemical Construction Corporation Clarmont Engineering Company The Cleveland-Cliffe Iron Company Consolidation Coal Company, Research Division Drasser Engineering Company Martin K. Eby Construction Company, Inc. Foley Brathers, Inc. Hecla Mining Company Homestake Mining Company, Black Hills Operations Al Johnson Construction Company The M. W. Kellogg Company Kennecott Copper Corporation, Utah Copper Division The Lummus Company Magna Copper Company, San Manuel Division Merrison-Knudsen Company, Inc. Daniel O'Connell's Sons, Inc J.M. Odom Construction Company Peckham Industries, Inc. Prestressed Concrete Products Company, Inc. J. P. Pritchard & Company Turner Construction Company Vulcan Materials Company Webster Talc Company, Inc. Winston Brothers Company

ELECTRIC UTILITIES

Alabama Power Company American Electric Power Service Corporation Arkansas Power & Light Company Baltimore Gas & Electric Company Boston Edison Company Carolina Power & Light Company Central Mudson Gas & Electric Corporation Central Illinois Public Service Company Central Lincoln Peoples Utility District Central Naine Power Company Central Power and Light Com The Cincinnati Gas & Electric Company Citisens' Electric Company The Claveland Electric Illuminating Company Commonwealth Edison Company Dairyland Power Cooperative Delmarva Power & Light Company The Detroit Maison Company Duqueene Light Company Electric Power Board of Chattaneous Florida Power Corporation Georgie Power Company Green Mountain Power Corporation The Hartford Electric Light Company Illinois Power Company Iowa Electric Light and Power Company Iowa-Illinois Gas & Electric Company Jarmey Central - New Jarmey Power & Light Company Kansas City Power & Light Company Kansas Gas and Electric Company Long Island Lighting Company Maine Public Service Company Minnkota Power Cooperative, Inc. Mississippi Power Company Mississippi Power & Light Company New Mexico Electric Service Company Northeast Utilities Service Company Northwest Iswa Power Corperation Ohio Edison Company Omaha Public Power District Pacific Power & Light Company Philadelphia Electric Company The Peternac Edison Company Public Service Company of Colorado Public Service Company of New Hampshire Rochester Gas & Electric Corporation Secremento Municipal Utility District Southern Services, Inc. Southwestern Electric Power Company Southenatorn Public Service Comment Tampa Electric Company Texas Electric Service Company Tillamek Passias Utility District The Tolede Bdison Company er Peningula Power Company Virginia Electric and Power Company The Washington Water Power Company lactric Po

ENGINEERING & CONSULTING SERVICES

A. C. Ackanheil & Associates, Inc. Albright & Friel Inc. Alvord Burdick & Howsen American Consulting Engineers, Inc. Austin, Smith & Associates, Inc. Baker-Wibberlay & Associates, Inc.



The Wilson T. Ballard Company Barthelemew Associates, Inc. Barten-Aschman Associates, Inc. Bendix Field Engineering Corporation Alfred Benesch & Company Benham-Bleir & Affiliates, Inc. Black & Veatch, Consulting Engineers Bogine & Associates A. C. Bowden, Consulting Engineer Breward Engineering Company Bruch and Morrey, Inc. Buchart-Hern, Inc. Burgess & Mible Ltd. Burns & McDonnell Engineering Company Camp. Dresser & McKee Homer L. Chastain & Associates Clark, Diete & Associates - Engineere, Inc. Columbue Engineering Consultante, Ltd. Cornell, Hewland, Nayee & Morryfield Daily & Associates, Engineers, Inc. Demon & Moore Dean, Fairbrether, Gunther & I Edwards, & Kelcey, Inc., (2 lecetions) Elmara & Associates, Inc. Engineering Services, Inc. Environmental Engineers Bring Engineering Company Paisant Associates, Inc. Perve, Derland & Associates Forrest and Cetten, Inc. Poster-Van Gundy & Associates Frankere Engineere Galson and Galson Gates Engineering Company Greeley and Hansen Hardosty & Hanever Harland Barthelemow and Associates Harley Ellington Associates, Inc. Herse Engineering Company Havens and Emerson, Limited Hensley-Schmidt Inc. Hicke & Regland, Consulting Engineering Company Helland & Rurts, Inc. ward, Needlee, Tarmen & Bergendoff (10 locations) Hudgins-Thompson-Ball & Associates, Inc. Jonkins, Merchant & Hankivil Jenks & Adenson Conculting Engineers G. K. Jewell and Associates esen & Girand, Consulting Engineers, Inc. Boward C. Jordan Company, Inc. Rey Jorgensen Associates, Inc. Kachrie Associates John J. Kassner & Company, Inc. King and Gaveris, Consulting Engineers Konski Engineers Lockwood, Andrews & Newmam, Inc. Lockwood, Kessler & Bartlett, Inc. McClelland Engineers, Inc. McFarland-Johnson Engineers, Inc. (3 locations) McNames, Porter and Seeley Metcalf & Eddy, Inc. Earle V. Miller Engineere Moore & Bruggink L. W. Morris & Associates, Consulting Engineers O'Brien & Gere Oyeter, Imus & Associetes, Inc. P & W Engineere, Inc. Parkhill, Smith & Cooper, Inc. J. N. Pease Associates Phillips & Stong Engineering Co. Malcolm Pirnie Engineers Post, Buckley, Mooney & Schuh, Inc. E. S. Preston & Associates, Ltd. W. E. Quicksell & Associates, Inc. Quinton-Budlong J. G. Richard Jr. & Associates Richardson, Gordon and Associates Rose Engineering, Inc. Ruseel & Amon Consulting Engineers Ruth and Going, Inc. Seelye Stevenson Value & Knecht Shaffer, Johnston, Lichtenwalter and Associates, Inc. Shannon & Wilson Inc. Silver Schwarte & Associates Swindell-Dressler Company Taylor, Wiesman & Teylor Ternrese, Campbell & Associates, Inc. Trumbull Development Corporation Tuder Engineering Company United Engineers & Constructors Inc. Charlee R. Velsy Associates, Inc. Turner, Collie & Braden, Inc. Wallace Holland Kastler Schmits & Co. Watkins and Associates, Inc. tenhoff & I The Ken R. White Co. Whitman, Requardt and Associates Clyde E. Williams & Associates, Inc. Wilesy & Ham Wilson & Company, Engineers & Architecte Parsons, Brinckerhoff, Quade, & Douglas John A. Blums & Associates, Engineers

Scientific Design Company, Inc.

- (P) AMF Tuboscope, Inc.
- Helliburton Company, Halliburton Services Division Schlumberger Hell Services

RESEARCH LABORATORIES

Applied Research Laboratories Aro. Inc. Battells-Northwest Bell Telsphone Laboratories, Inc. The Budd Company Consumers Union of U.S., Inc. Contemporary Research, Inc. EGGG, Inc., Las Veges
The Hellsr Testing Laboretories Inc., Connecticut Branch
The Johns Hopkins University Applied Physics Laboretory Los Alames Scientific Laboratory Mast Development Company Nevis Laboretories Pioneer Testing Laboratory, Inc. Portland Coment Association Sandie Laboretories, Albuquerque, New Mexico Sandie Laboretories, Livermors, Californie Syrecuse University Research Corporation Technical Operations, Inc., Physical Sciences Division Teledyne Materiele Research Underwritere' Laboretoriee, Inc. University of Dayton Research Institute URS Research Company Wheeler Laboratories, Inc.

EDUCATIONAL INSTITUTIONS

Auburn University Bradley University
Brigham Young University, Engineering School Brown University, Division of Engineering Celifornie State Polytechnic College, Kellogg-Voorhis Compus Chice State College, Division of Engineering City College of New York, School of Engineering Clemson University, College of Engineering Dartmouth College, Theyer School of Engineering Duke University, School of Engineering Gannen College
The George Washington University, School of Engineering 6

Applied Science Georg. e Institute of Technology Harvey Mudd College Humboldt State College Kansas State University, College of Engineering Kensas Technical Institute Lafeyette College Lawrence Institute of Technology Louisa ne Polytechnic Institute, School of Engineering Louisiana State University Marquette University, College of Engineering Massachusetts Institute of Technology Michigan State University, College of Engineering Mississippi State University, College of Engineering Newark College of Engineering New Haven College New Mexico Institute of Mining & Technology New Mexico State University, College of Engineering Northeastern University Oakland University, School of Engineering Ohio Northern University, College of Engineering The Pennsylvanie State University, College of Engineering PMC Colleges, School of Engineering Princeton University Rensselaer Polytechnic Institute Rutgere University, College of Engineering Secramento State College San Fernando Valley State College, School of Engineering San Jose State College, School of Engineering South Dakota School of Hines and Technology South Dakota State University Southern Illinois University, School of Technology Stanford University, School of Engineering Swarthmore College, Department of Engineering Tennessee Stats University Tennessee Technological University, College of Engineering Texas A & M University Trinity College Tri-State College Tuskegee Inetitute U.S. Naval Academy The University of Akron University of Arizona, College of Engineering University of Californie et Davis, College of Engineering University of California et Sante Barbara, College of Engineering University of Delawere University of Hawaii

University of Hertford, School of Engineering University of Idaho, College of Engineering University of Kanses University of Louisville, Speed Scientific School University of Messechusetts, School of Engineering University of Minnesota University of Missouri et Rolla Univeristy of Nebraske et Cmahe University of New Mexico, College of Engineering University of North Caroline at Charlotte University of North Dakota, College of Engineering University of Notre Dame, College of Engineering



LOCAL COVERNMENT

University of Pennsylven.a University of Southwestern Louisians, College of Engineering University of Verment University of Wisconein, College of Engineering University of Myoning, College of Engineering Utah State University Virginia Polytechnic Institute Machington State University, College of Engineering Wichita State University, School of Engineering Yale University, Department of Engineering & Spylied Sciences

PLDEBAL COVERNMENT

Argenne Matiemal Laboratory Bonneville Power Administration Bureau of Mines Durose of Reclamation, Office of Chief Engineer Department of the Army, Deseret Test Center Department of the Army, Marry Diamend Leberatories Pederal Communications Commission Pederal Power Commission arine Corps Supply Conter, Albany, Goorgia

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- Mational Durosu of Standards
- (A) Haval Air Propulsion Test Center Movel Facilities Engineering Command, Atlantic Division Herel Facilities Engineering Command, Mostern Division
 - Havel Ship Systems Command Havel Underson Research and Development Conter Rock Island Arosnel, Headquarters U.S. Army Maspons Command
 - Aural Electrification Administration page Valley Authority
- (A) U.S. Air Force, Civil Engineering Division, with Air Base Group
 - U.S. Amy Corps of Engineers, New York District U.S. Army Corps of Engineers, Omeha District

 - U.S. Army Corps of Engineers, Pertland District
 U.S. Army Corps of Engineers, South Atlantic Division
 U.S. Army Security Agency
 U.S. Atmi: Energy Commission

 - USDA, Agricultural Research Service, Eastern Utilization R & D Division USDA, Agricultural Research Service, Western Utilization R & D Division
 - 1986, Perest Service, Perest Products Laboratory U.S. Maval Construction Bettalion Center U.S. Maval Grimance Laboratory, White Onk, Marylani
- (A) Wright-Patterson Air Force Base, Aeronautical Systems Division

STATE RIGHMAY DEPARTMENTS

Arkenses State Highway Department Connecticut Department of Transportation, Suresu of Highways Delaware State Highway Departs Ploride Reportment of Transportation Ideho Department of Highways Illinois Division of Highways Haine State Highway Countesion Haryland State Reads Countesion Hickigen Department of State Highways Missocota State Highway Department Mentane Highway Commission Haveda State Highway Departs Nov Mexico State Highway Department New York State Association of Highway Engineers New York State Separtment of Transportation North Coroline State Highway Commission North Sahota State Highway Separtment a State Highway Day **CE 148** Pennsylvania Superture." of highways Shodo Island Superturent of Public Morno, Division of Reads & Scidges South Carolina Highway Reporterat With State Department of Highways Verment State Highway Department: Virginia Department of Highwaye Missessia Department of Transpos Upuning Highway Department spectation

Atlantic City Sownrage Company, New Jersey Firminghem Water Works Seard, Alabama-Chicago Department of Public Works, Dureau of Engineering Chicago Department of Water & Source, Dureau of Water Dellas Water Utilities Department, Tenes City of Boyton, Chie Boover Seard of Motor Conniscioners, Columbia City of Dutroit, Michigan
Pentana Union Mater Company, Celifornia
Port Worth Public Uteria Department, Texas
Grand Rapide Engineering Espartment, Michigan
Jeroey City Division of Engineering, New Jeroey
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The Union County Park Commission, New Jersey

- (A) Also included in Assespace salary curves.
- (P) Also included in Petroleus selery curves.
- (8) Also included in Research and Development salary curves



SALARIES OF ENGINEERING TECHNICIANS-1969

A survey being conducted by the ENGINEERING MANPOWER COMMISSION of Engineers Joint Council

Please complete and return this form to:

ENGINEERING MANPOWER COMMISSION 345 East 47th Street New York, N. Y. 10017 ... as promptly as possible but not later than October 31, 1969.

1. Reporting organization:	Name:		
	City:		
		Zip:	
2. Name and title of person re	esponsible for data:		
		tegories):	
5. Number of engineering tec	:hnicians employed:		
6. Are these technicians emp	loyed predominantly in the state g	given in your address?	
If not, please indicate location	n for purposes of determining reg	ional saiary differences.	<u> </u>
7. If any engineering technici	ans.employed by your organizatio	n are not included in this report, pleas	se give such additional

SALARY INFORMATION CONFIDENTIAL WHEN FILLED IN

Only the names of participating employers and the total number of technicians covered will be included in the published report. Salary curves will not be published for any industry group numbering fewer than five respondents, and will be weighted, if necessary, to assure that less than half of the data will come from a single employer in any case. All respondents will be sent a complimentary copy of the published report.

ENGINEERS JOINT COUNCIL

MEMBER SOCIETIES

AMERICAN SOCIETY OF CIVIL ENGINEERS AMERICAN INSTITUTE OF MINING, METALLURGICAL, AND PETROLEUM ENGINEERS AMERICAN SOCIETY OF MECHANICAL ENGINEERS AMERICAN SOCIETY FOR ENGINEERING EDUCATION SOCIETY OF NAVAL ARCHITECTS AND MARINE ENGINEERS AMERICAN SOCIETY FOR TESTING AND MATERIALS AMERICAN SOCIETY OF AGRICULTURAL ENGINEERS AMERICAN INSTITUTE OF CONSULTING ENGINEERS AMERICAN SOCIETY FOR METALS SOCIETY FOR EXPERIMENTAL STRESS ANALYSIS INSTRUMENT SOCIETY OF AMERICA AMERICAN INSTITUTE OF INDUSTRIAL ENGINEERS SOCIETY OF FIRE PROTECTION ENGINEERS AMERICAN INSTITUTE OF PLANT ENGINEERS AMERICAN ASSOCIATION OF COST ENGINEERS

ASSOCIATE SOCIETIES WESTERN SOCIETY OF ENGINEERS MICHIGAN ENGINEERING SOCIETY AMERICAN WATER WORKS ASSOCIATION LOUISIANA ENGINEERING SOCIETY AMERICAN CONCRETE INSTITUTE WASHINGTON SOCIETY OF ENGINEERS AIR POLLUTION CONTROL ASSOCIATION NORTH CAROLINA SOCIETY OF ENGINEERS SOCIETY OF AMERICAN MILITARY ENGINEERS ENGINEERING SOCIETIES OF NEW ENGLAND HARTFORD ENGINEERS CLUB WATER POLLUTION CONTROL FEDERATION SOUTH CAROLINA SOCIETY OF ENGINEERS LOS ANGELES COUNCIL OF ENGINEERING SOCIETIES NATIONAL INSTITUTE OF CERAMIC ENGINEERS AMERICAN SOCIETY FOR NONDESTRUCTIVE TESTING AMERICAN SOCIETY FOR QUALITY CONTROL INTERNATIONAL MATERIAL MANAGEMENT SOCIETY INTERNATIONAL MATERIAL MANAGEMENT SOCIETY (NEW JERSEY CHAPTER) SOCIETY OF WOMEN ENGINEERS CHINESE INSTITUTE OF ENGINEERS (NEW YORK) SOCIETY FOR THE HISTORY OF TECHNOLOGY **FLUID POWER SOCIETY**



SALARIES OF ENGINEERING TECHNICIAMS 1969

IMPORTANT - please read carefully before filling out form.

This form gives the distribution of employed engineering techniciens as a function of solery bracket, years of engorance as measured by ago or years placed by a formal education received. Separate sections of the form are set aside for three different levels of education. Each individual is to be reported only in the section corresponding to the highest educational level achieved, in the column corresponding to his year of graduation cannot be accertained, report by ago. Be sure to indicate which method you used.

SALARY — should include base salary before deductions, and any predictable supplementary payments such as east of fiving differential, etc. Do not include uncondictable asymptotic payments for evertime work, because, etc.

ENGINEERING TECHNICIANS — Technicians as defined for this survey perform work which requires the application of scientific and engineering principles and practical technology, and may legisles some functions customerily performed by engineers or sciuntists. Their responsibilities do not fit the definition of "preferences" of the Fear Labor Standards Act but do require at least two. +225 of full time technical education beyond high school or the equivalent in industrial training and experience. They may or may not work under the direction of engineers or scientists.

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- 1. Technical institute education usually embraces a two-year post-high exhaul program leading to an associate degree or cartificate in some branch of one
- 2. Hon-graduate angineering techniques are those who are qualified by bolining and experience to perform work that would normally require a two-year analysis and an anti-time and bear a formal decree.
- . Four-year gragrams leading to a backster's degree in organizing technology or industrial technology, but not an organizing degree



SURVEY CATEGORIES USUALLY REPORTED BY EMC

Manufacturing

Aerospace

Business machines

Ceramic products, stone, clay, glass, cement

Chemicals, drugs, plastics, rubber

Electrical machinery & equipment

Electronic equipment (other than household)

Food products

Household appliances (include radio, TV)

Instruments (precision)

Lumber & wood products

Machinery (other than electrical)

Metal products, fabricated

Metals, basic

Ordnance

Paper products

Petroleum

Textile products

Transportation equipment (other than aircraft)

Other (Please specify only if none of the above categories is satisfactory)

Non-Manufacturing

Business, finance, trade, publishing

Communication services

Construction

Engineering & consulting services

Mining

Research organizations & laboratories

Transportation services

Utilities

Government

Federal

State

Local

Educational Institutions

Colleges and universities

Technical institutes & junior colleges

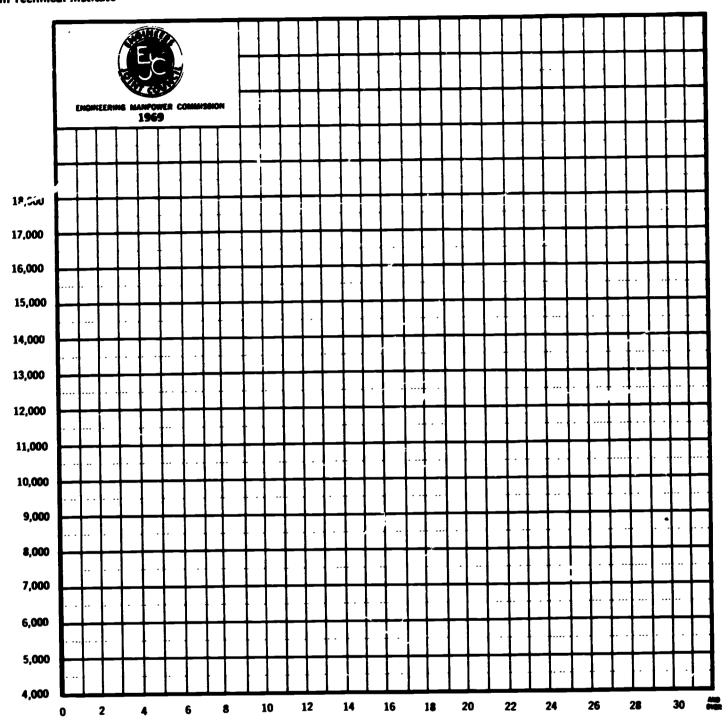
Professional societies & non-profit institutions

Example of Completed form:

Please report the number of individuals in each appropriate block as indicated below:

l		ASSO	CIATE	DEGR	EE GR	ADUAT	ES1 BY	YEAR	OF D	EGREE	(OR A	GE)		
	ANNUAL SALARY	1989	1968	1967	1966	1965	1964	1963	1962	1961	1958. 1960	1955- 1957	1952- 1954	1949. 1951
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Annual Salary by Equivalent Years Since Graduation from Technical Institute*



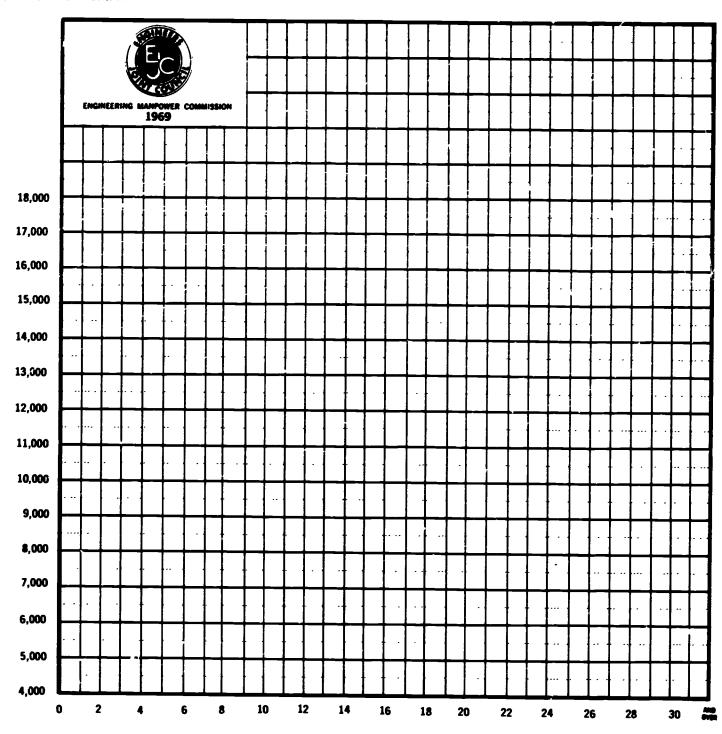
LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile
———

Number of Technicians covered —



Annual Salary by Equivalent Years Since Graduation from Technical Institute*



LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
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Number of Technicians covered —

